



# Spotlight on innovation: Disease Management in Germany

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Surely a timely topic internationally ...



... but where is Germany?

## The German system at a glance ...

# Third-party payer

Not (health) risk-,  
but wage-related  
contribution

> 300 sickness funds  
with self-government,  
organised in associations

Choice of fund  
*since 1996*

**Strong  
delegation  
& limited**

Contracts,  
mostly collective

**governmental control**

## Population

SHI insures 89%  
(75% mandatorily,  
14% voluntarily)

Free access

## Providers

Public-private mix,  
organised in associations

# Free choice among sickness funds is accompanied by “risk structure compensation“ (RSC)

- sickness funds = contribution collectors + payers
- RSC compensates for **contribution base** (wages) of fund members and **expenditure** due to differences in sex, age, work incapacity
- RSC is based on average expenditure per age/sex/incapacity category and carried out by Federal Insurance Office

# The risk structure mechanism (1998): standardised expenditure/ day (DEM)

	Men (West/ East)	Women (West/ East)	Incapacitated men (W/E)	Incapacitated women (W/E)
0 y.	17.34/ 20.08	15.33/ 16.90		
5 y.	3.72/ 4.07	3.01/ 3.26		
20 y.	3.44/ 3.26	5.21/ 4.80		
35 y.	4.59/ 3.98	7.31/ 5.53	53.60/ 23.92	52.32/ 22.13
50 y.	7.99/ 6.52	8.67/ 7.47	35.17/ 29.48	31.88/ 23.72
65 y.	16.78/ 13.88	13.42/ 13.00	32.73/ 30.04	30.25/ 24.48
75 y.	21.08/ 18.57	19.47/ 16.07	<b>Differences within age groups are larger than between age groups (and morbidity not captured)!</b>	
85 y.	25.46/ 20.21	24.05/ 18.71		
90+ y.	28.46/ 19.63	25.52/ 18.19		

## Problem 1:

As the younger and healthier move more often,  
the overall risk pool has further desegregated

### Evidence 1A: RSC transfers have increased

	West		East		Germany	
	RSC* / expenditure** (billion Euro)	RSC as % of expenditure	RSC* / expenditure** (billion Euro)	RSC as % of expenditure	RSC* / expenditure** (billion Euro)	RSC as % of expenditure
<b>1995</b>	6.90/ 97.29	7.1	2.36/ 19.70	12.0	9.23/ 116.99	7.9
<b>1996</b>	7.27/ 100.41	7.2	2.51/ 20.47	12.3	9.78/ 120.88	8.1
<b>1997</b>	7.71/ 98.23	7.8	2.63/ 20.05	13.1	10.34/ 118.29	8.7
<b>1998</b>	8.22/ 99.74	8.2	2.80/ 19.97	14.0	11.01/ 119.71	9.2
<b>1999</b>	8.30/ 102.68	8.1	3.29/ 20.52	16.0	11.60/ 123.21	9.4
<b>2000</b>	8.30/ 105.05	7.9	3.73/ 20.89	17.8	12.03/ 125.94	9.6
<b>2001</b>	9.09/ 108.89	8.3	4.43/ 21.75	20.4	13.52/ 130.63	10.3
<b>2002</b>	8.99/ 111.79	8.0	4.53/ 22.54	20.1	13.52/ 134.33	10.1

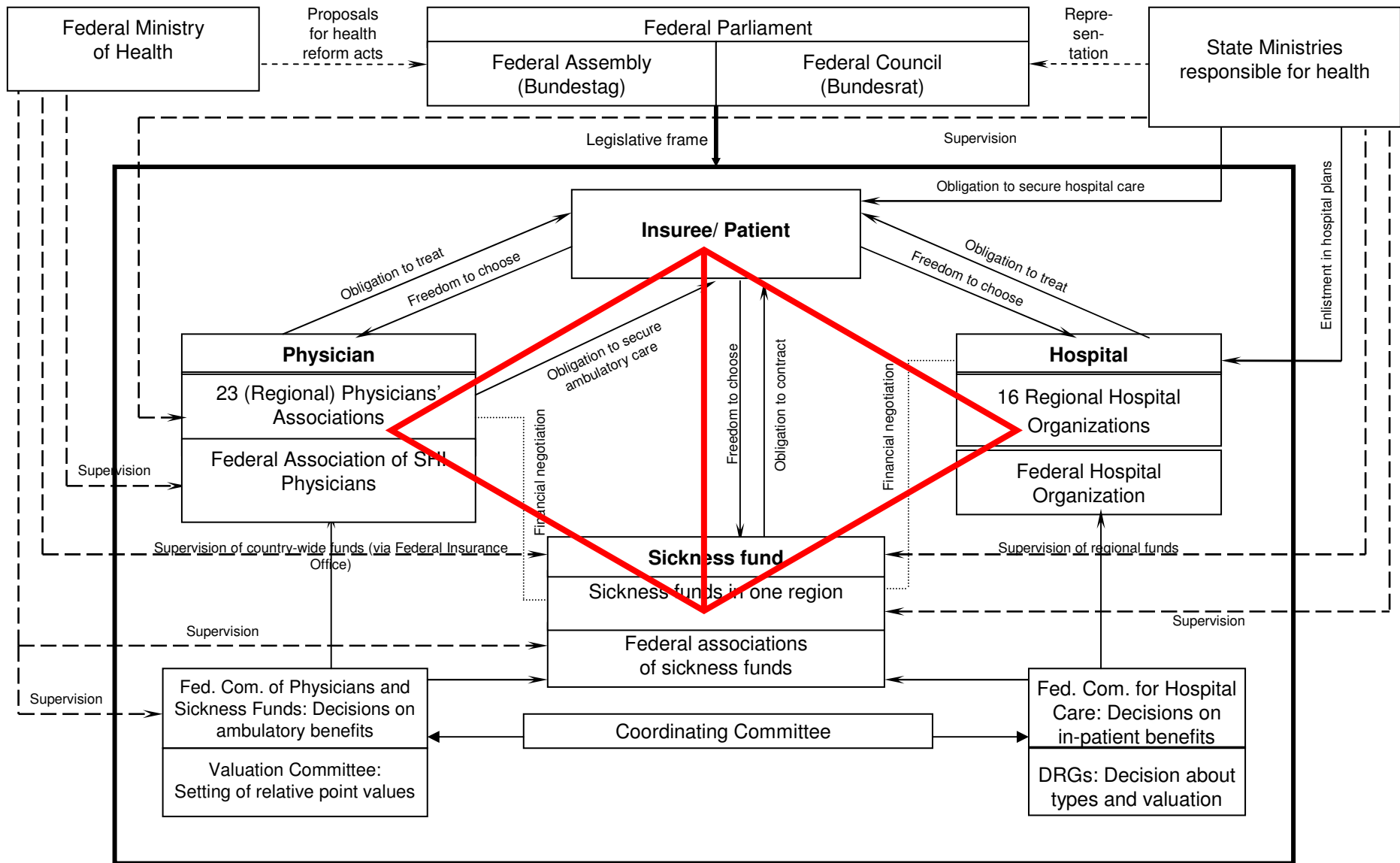
# Evidence 1B:

## Insured in fast growing sickness funds cause 20-30% lower than average expenditure

Sickness funds need to increase contribution rate

Membership of fund 1995-1999	Number of insured in 1999 (x 1,000)	Expenditure in relationship to standardised expenditure in 1999 (%)	
		Drugs	Hospitals
Decreasing/ stable	48,356	101.0	102.8
Growth up to factor 2	19,768	97.7	92.0
Growth factor >2 to 5	765	88.3	83.5
Growth factor >5 to 10	284	80.8	79.5
Growth factor >10 to 20	127	81.9	75.0
Growth factor >20	422	79.5	70.3

Sickness funds can lower contribution rate



## Statutory health insurance 2003

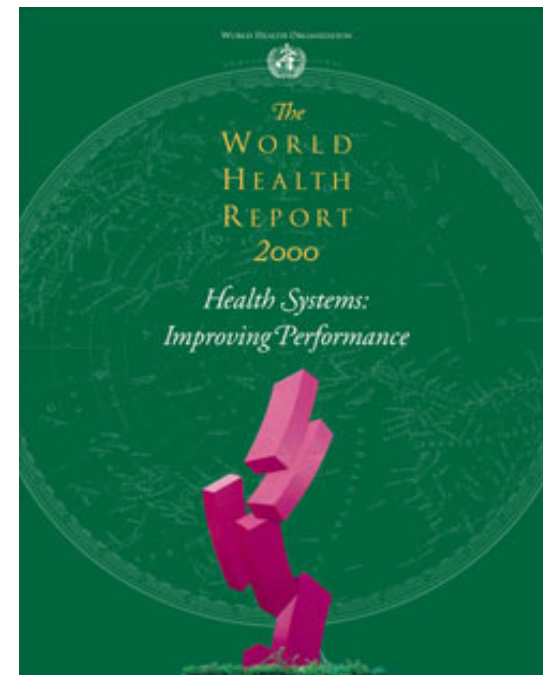
### Problem 2:

Strict separation between ambulatory and hospital (inpatient) care



# Problem 3: Quality and cost-effectiveness

- Germany always knew that its health care system was expensive, but was sure it was worth it (“the best system”)
- QA was introduced early but concentrated on structure
- Increasing doubts since late 1990s: Health Technology Assessment introduced in 1999
- World Health Report 2000: Germany only # 25 in terms of performance (efficiency)
- International comparative studies demonstrate only average quality (especially low for chronically ill)



# In short: The situation in 2001

- Increasing movements of young & healthy sickness fund members
- Sickness funds with chronically ill face disproportionately increasing expenditure
- Quality problems are acknowledged, especially for the chronically ill, especially at sectoral borders
- Internationally, the system seems behind

# The basic idea

- **Compensate sickness funds for chronically ill better** (make them attractive) = reduce faulty incentives to attract young & healthy
- **Address quality problems** by guidelines/ pathways
- **Address trans-sectoral problems** by “integrated“ contracts
- **= introduce Disease Management Programs** meeting certain minimum criteria and compensate sickness funds for expenditure of those enrolling

*double incentive for sickness funds:  
potentially lower costs + extra compensation!*

# But DMPs German-style ain't easy!

- Based on criteria defined by law, the self-governing Coordinating Committee (CC) proposes up to 7 indications for DMPs (but selection needs MoH approval)

- Number of patients
- Potential for quality improvement
- Existence of evidence-based guidelines
- Need for transsectoral care
- Potential for improvement through patients' initiative
- High expenditure

State  
Self-government  
Sickness funds  
State Agency

# But DMPs German-style ain't easy!

- Based on criteria defined by law, the self-governing Coordinating Committee (CC) proposes up to 7 indications for DMPs (but selection needs MoH approval)
- CC proposes conditions for each indication

- Treatment according to guidelines
- Necessary quality assurance measures
- Conditions and process of patient enrollment
- Training/ information for providers and patients
- Documentation
- Evaluation of effectiveness and costs
- Duration of program accreditation

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# But DMPs German-style ain't easy!

- Based on criteria defined by law, the self-governing Coordinating Committee (CC) proposes up to 7 indications for DMPs (but selection needs MoH approval)
- CC proposes conditions for each indication
- MoH issues ordinance on conditions
- Sickness funds (individually or collectively) negotiate contracts with providers (individually or collectively)

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# But DMPs German-style ain't easy!

- **Sickness funds individually design DMP around that contract (e.g. add information, evaluation) and apply for accreditation of DMP**
- **Federal Insurance Office accredits DMP**
- **Sickness funds invite their members to enroll (which is voluntary), reimburse providers etc.**
- **Federal Insurance Office uses average total expenditure for DMP-enrolled members per indication per age/sex combination in risk structure compensation**

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# Road to Disease Management Programs in Germany I

## 2001

June: Bill to Reform the Risk Adjustment Scheme including DMPs presented

August: Advisory Council report on “Underprovision, overprovision, inappropriate provision”

October: Lauterbach report on DMPs

November: Act to Reform the Risk Adjustment Scheme passed

## 2002

1 January: Act in force

8 January: Coordinating Committee (CC) proposes four indications for DMPs: Diabetes, Breast Cancer, Coronary Heart Disease (CHD), Chronic-obstructive pulmonary disease (COPD)

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Sickness funds  
State Agency  
Other



# Road to Disease Management Programs in Germany II 2002

13 May: CC agrees on conditions for Diabetes II DMPs

13 June: CC agrees on conditions for Breast Cancer

1 July: MoH ordinance on DMP conditions in force

Period of blockade by physicians

*20 September: General elections to Federal Assembly*

28 October: First contract on Breast Cancer DMP between sickness funds and providers (Northrhine)

13 December: First contract on Diabetes II DMP between sickness funds and regional physicians' association (Saxony-Anhalt)

State  
Self-government  
Sickness funds  
State Agency  
Other

# Road to Disease Management Programs in Germany III 2003

1 January: MoH ordinance changes conditions for Diabetes II DMPs (less documentation required)

27 February: First DMPs are accredited (Breast Cancer, Northrhine, various sickness funds)

4 March: First patients enroll in DMPs

31 March: CC agrees on conditions for CHD DMPs

1/3/9 April: First DMPs for Diabetes are accredited (in Thuringia, Saxony-Anhalt and Salzgitter city)

1 May: MoH ordinance on conditions for CHD DMPs in force

July: Federal Insurance Office evaluates DMP applications for Breast Cancer from 2 regions and for Diabetes from 13 regions

October: AOK sickness fund association claims that 165,000 members have enrolled so far in its DMPs

State  
Self-government  
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State Agency  
Other

# German DMPs – a very premature evaluation

German DMPs clearly present trade-offs:

- large incentives for the sickness funds (which work – sickness funds have never been so active so rapidly!) but
- a complicated process and tight regulation
- leading to rather “standardised“ DMPs with little risk stratification, categorisation problems for those with >1 chronic illness, and difficulties to innovate

*Cave:* DMPs‘ effects on quality improvement (and on sickness funds‘ expenditures) are not yet known.