

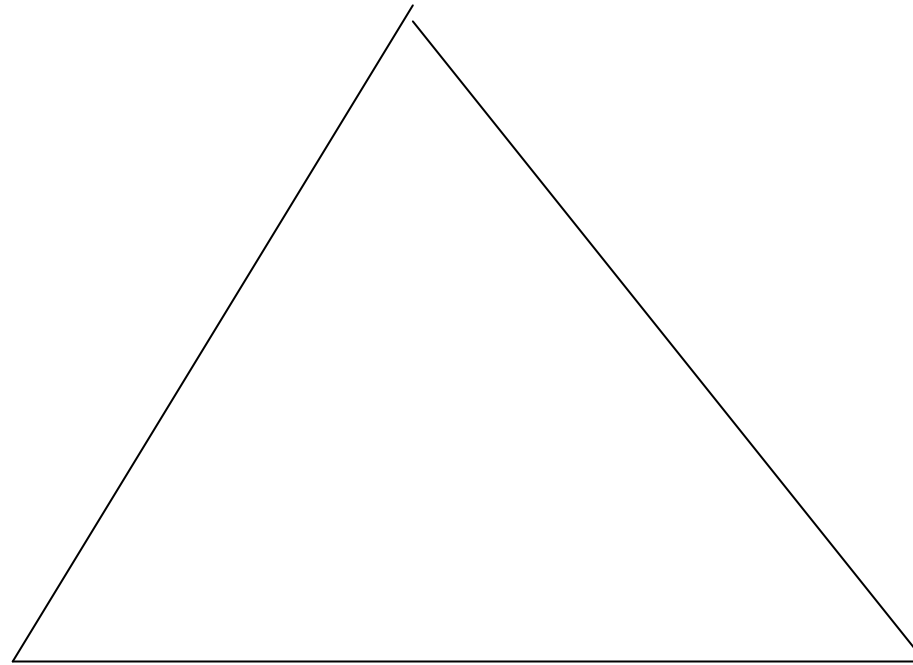
German Health Care 2008 – learning from others, or to learn from?

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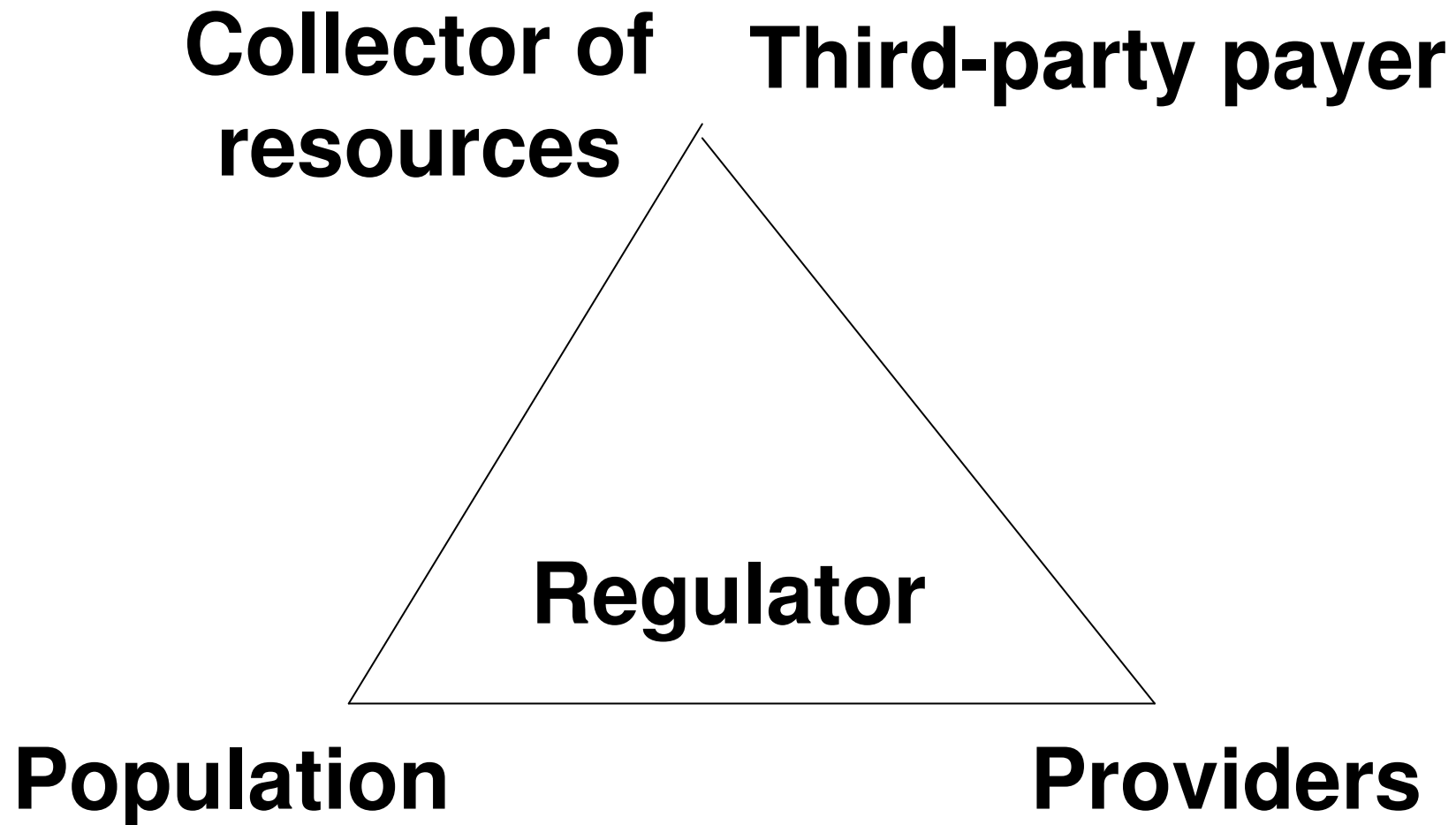


Third-party Payer



Population

Providers



“Risk-structure  compensation” *since 1994/95*

Collector of resources

Third-party payer

Ca. 240 sickness funds

Ca. 50 private insurers

Wage-related contribution

Risk-related premium 

Choice of fund
since 1996

Strong delegation
& limited
governmental control

Contracts,
mostly collective
No contracts

Population

Social Health
Insurance 87%,
Private HI 10%

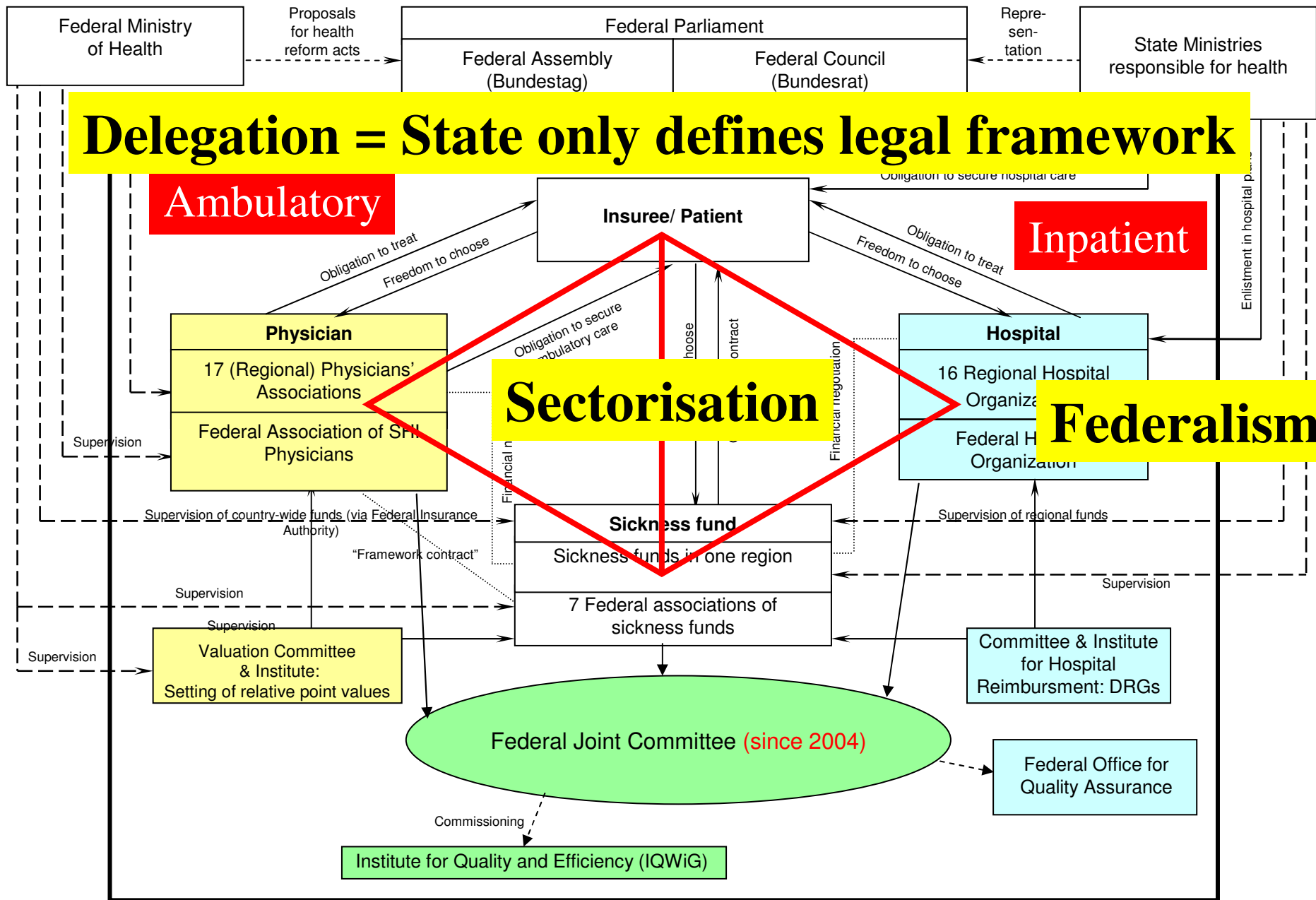
Choice 

Providers

Public-private mix,
organised in associations
ambulatory care/ hospitals

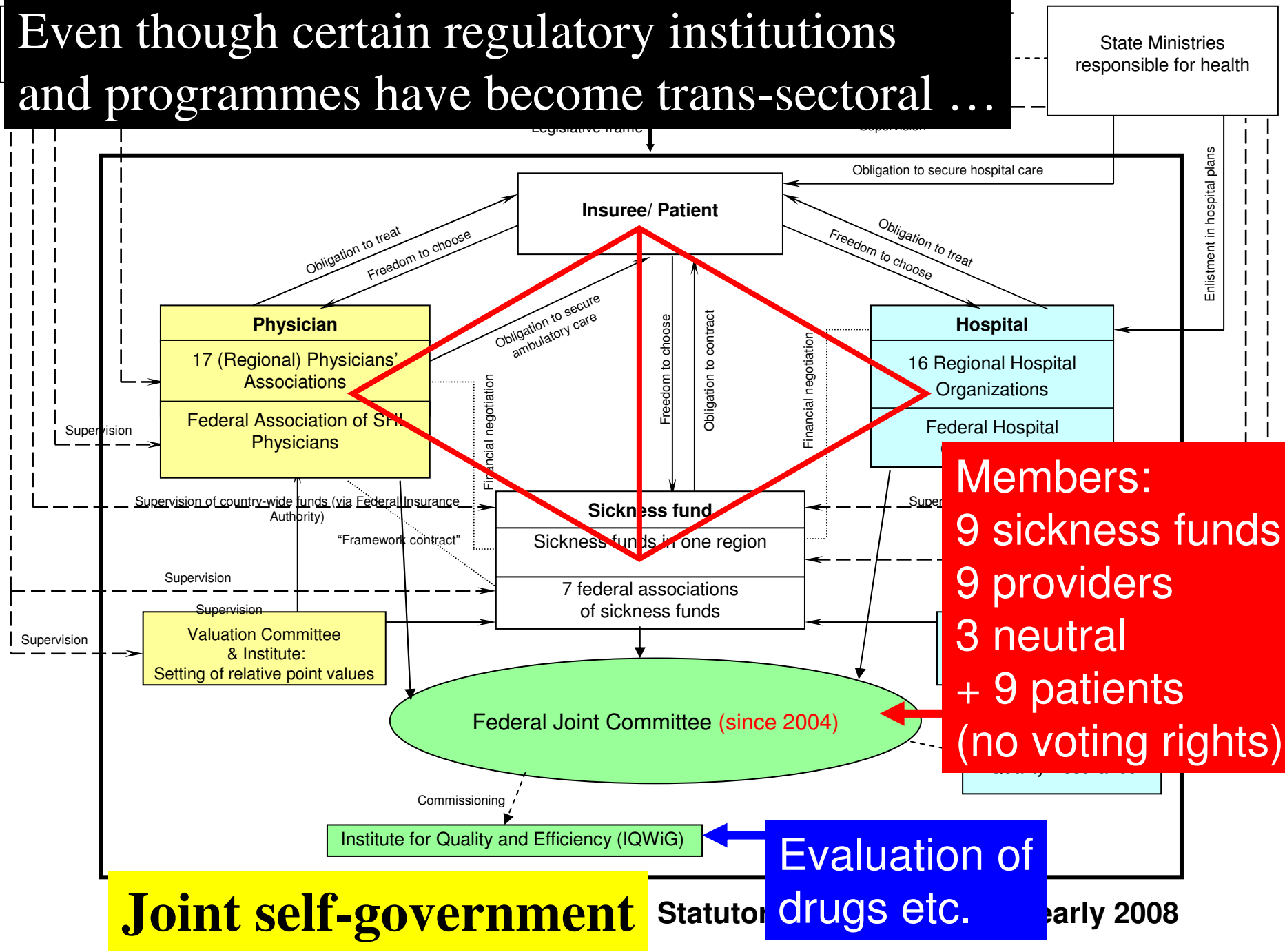
The German system at a glance (2007) ...

	Statutory Health Insurance (SHI)	Private Health Insurance (PHI)
Population covered	87%: <u>75% mandatorily</u> (employed up to income ceiling, unemployed, retired ...) + <u>12% voluntarily</u>	10%, <u>mainly excluded from SHI</u> (self-employed, civil servants)
Benefits covered	Uniform and broad: hospital, ambulatory care, pharmaceuticals, dental care, rehabilitation, transport, sick pay ...	Depending on choice
Financing	Percentage on wages (on average 14.5%), shared between employer and insured – NOT risk-related	Risk-related premium (<i>better for high income</i>)
Insurers	Ca. 220 sickness funds (self-governing not-for profit entities under public law)	Ca. 50 insurers under private law (FP/ NFP)
Regulation	Social Code Book (= law), details through self-regulation (main actor: Federal Joint Committee)	Insurance law
Providers	Choice among all contracted providers (ca. 97% in ambulatory care, 99% hospital beds)	Free choice



Statutory health insurance early 2008

Even though certain regulatory institutions and programmes have become trans-sectoral ...



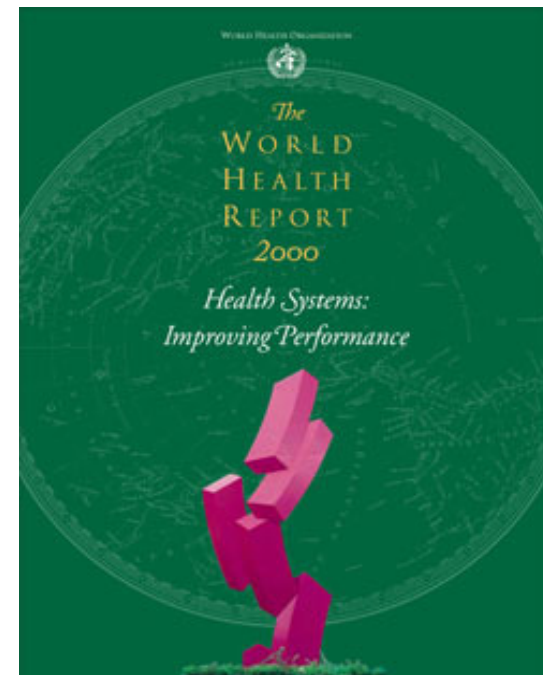
Members:
 9 sickness funds
 9 providers
 3 neutral
 + 9 patients
 (no voting rights)

Evaluation of drugs etc.
 Statutory since early 2008

Joint self-government

... care coordination, quality and cost-effectiveness are problematic

- Germany always knew that its health care system was expensive, but was sure it was worth it (“the best system“)
- Quality assurance was introduced early but concentrated initially on structure
- Increasing doubts since late 1990s: Health Technology Assessment introduced since 1997
- World Health Report 2000: Germany only # 25 in terms of performance (efficiency)
- International comparative studies demonstrate only average quality (especially low for chronically ill)



Legal attempts to improve care coordination/ overcome sectorisation

- Pre- and post-inpatient care in hospitals (1997)
- „Integrated [i.e. transsectoral] care“ contracts (2000; funded with 1% of expenditure 2004-2008)
- Disease Management Programmes (2002) -> *next slide*
- Polyclinics (potentially with hospital owners, 2004)
- „GP contracts“ (insured choose GP as gatekeeper; 2004, have to be offered since 2007)
- Ambulatory care in hospitals for patients with selected rare/ difficult diseases (2004)

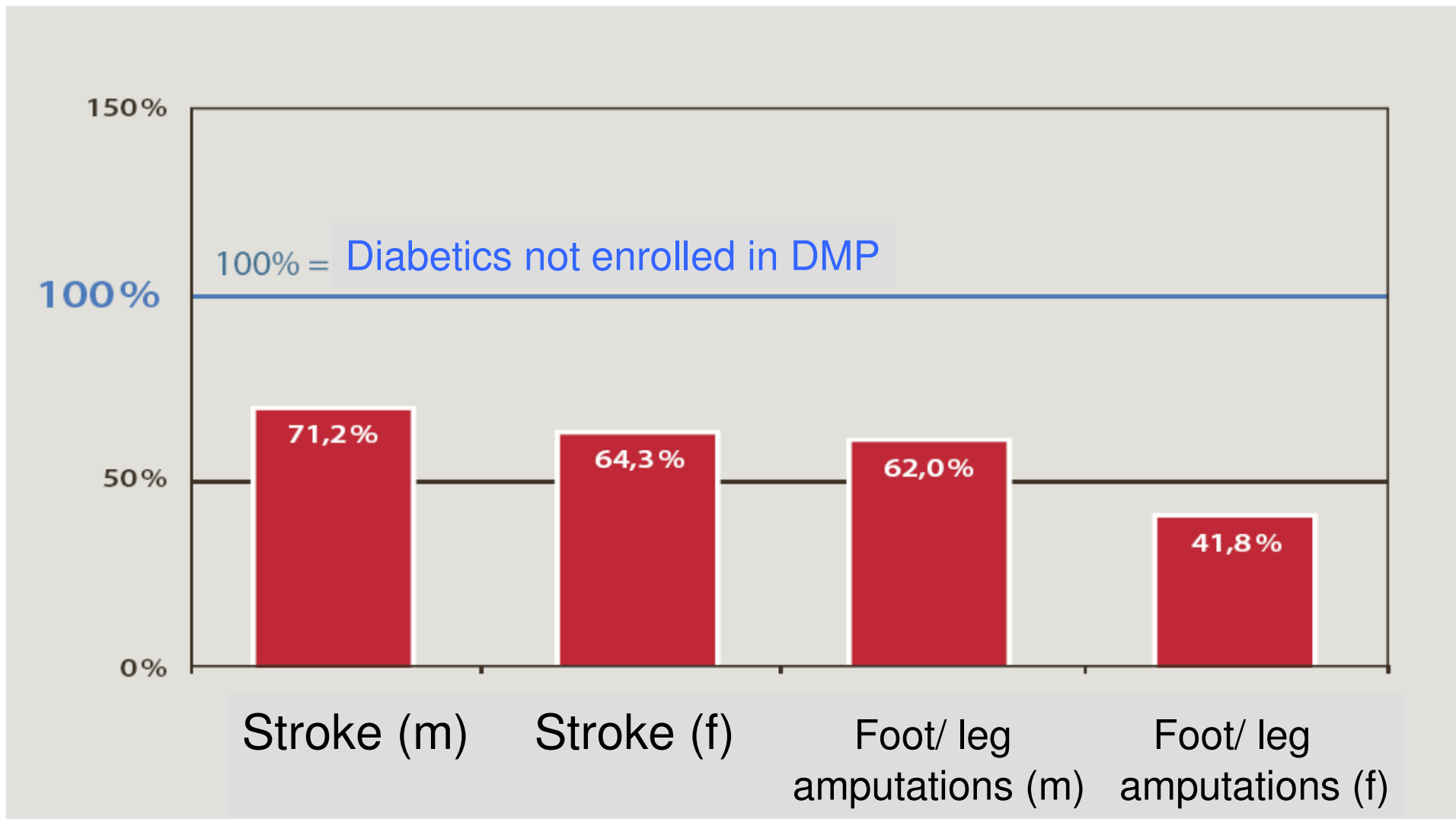
Disease Management Programs

(since 2002)

- **Compensate sickness funds for chronically ill better** (make them attractive) = reduce faulty incentives to attract young & healthy
- **Address quality problems** by guidelines/ pathways
- **Tackle trans-sectoral problems** by “integrated“ contracts for diabetes I/ II, asthma/ COPD, CHD, breast cancer
- **= introduce Disease Management Programs** meeting certain minimum criteria and compensate sickness funds for average expenditure of those enrolling
*double incentive for sickness funds:
potentially lower costs + extra compensation!*
By end of 2007: 3.8 mn enrolled (5.5% of SHI insured)

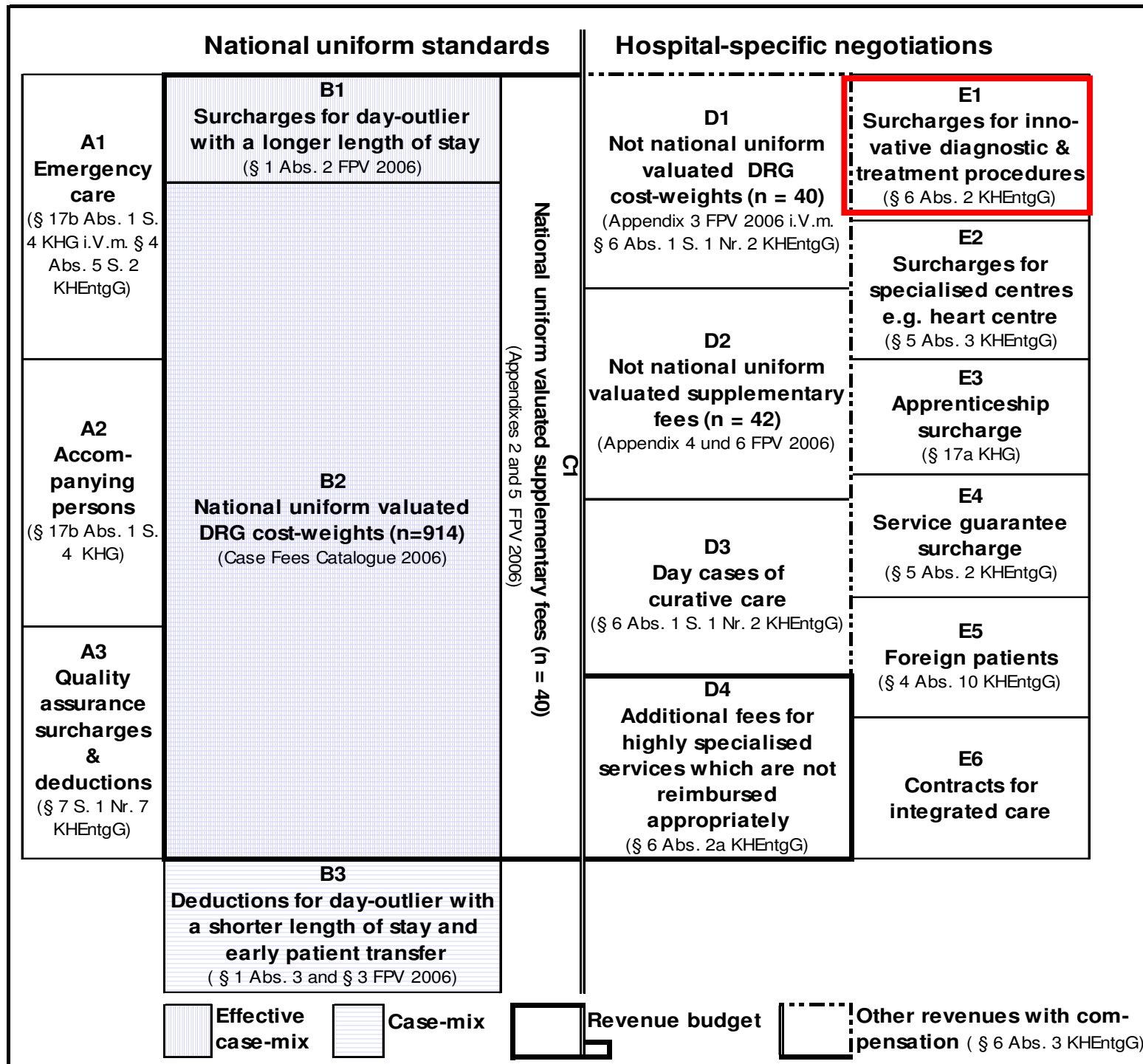
DMP diabetes – results

(**not** from official evaluation with post-intervention no control group design)



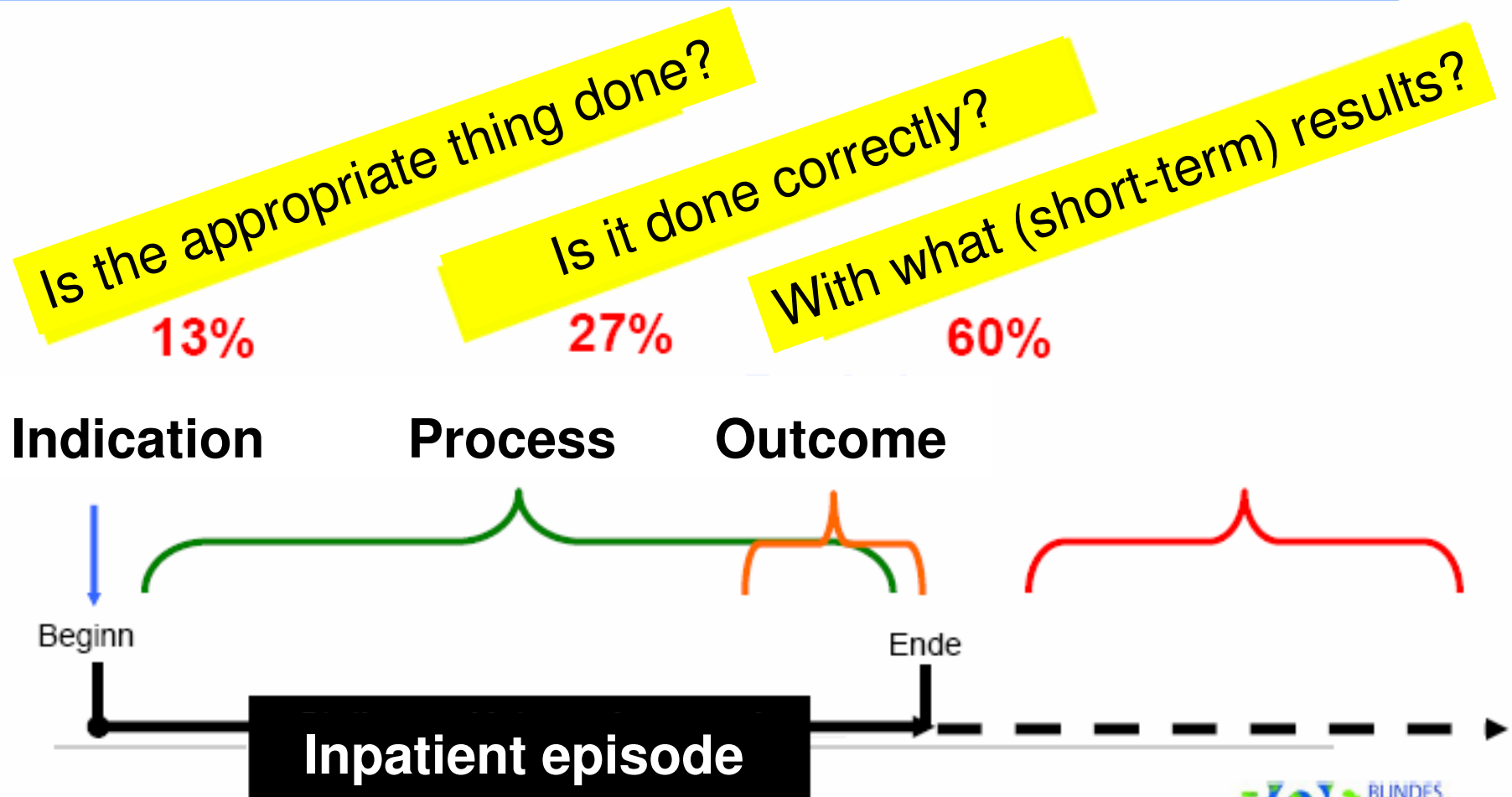
How does a new technology/ service enter the system?

- In ambulatory care officially: Sickness fund or physicians' association make proposal to Federal Joint Committee which may commission an evaluation through IQWiG; if positive -> passed to Valuation Committee to determine point value
- Inofficially moreoften through reformulation of service definition through Valuation Committee
- Contrast to inpatient care: Hospital may provide any service which is not explicitly excluded



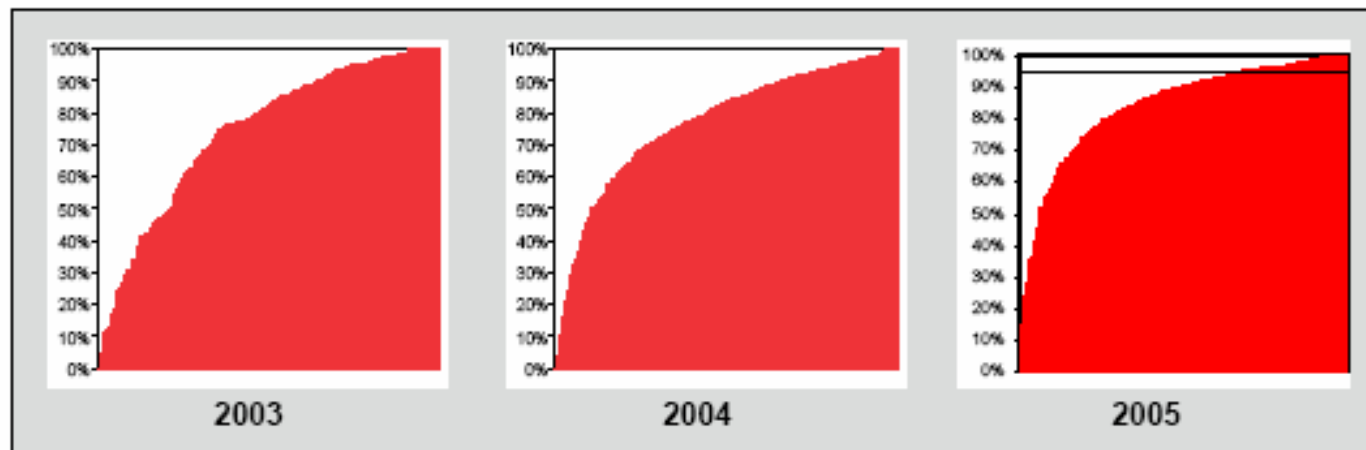
Federal Office for Quality Assurance (BQS)

since 2001 mandatory for almost 1600 hospitals,
170 indicators, with feedback and “structured dialogue“



An example (with slow progress):

Documentation of operation distance to (breast) cancer



72,52%

75,67%

83,19%



“Risk-structured Reimbursement” since 1994/95

Collective resources
Third party payer

More morbidity orientation?
Or less RSC?

Ca. 240 sickness funds

Change in funding?
„Gesundheitspauschale“,
tax funding of children

New payment systems,
esp. DRGs in hospitals
Disease Management Programmes,
selective contracts (GP models,
„integrated care“)
Benefit evaluation/ Health
Technology Assessment

Choice of fund
since 1996

Structural
delegation

Decision-making:
government vs.
self-governing actors;
patient groups

Population

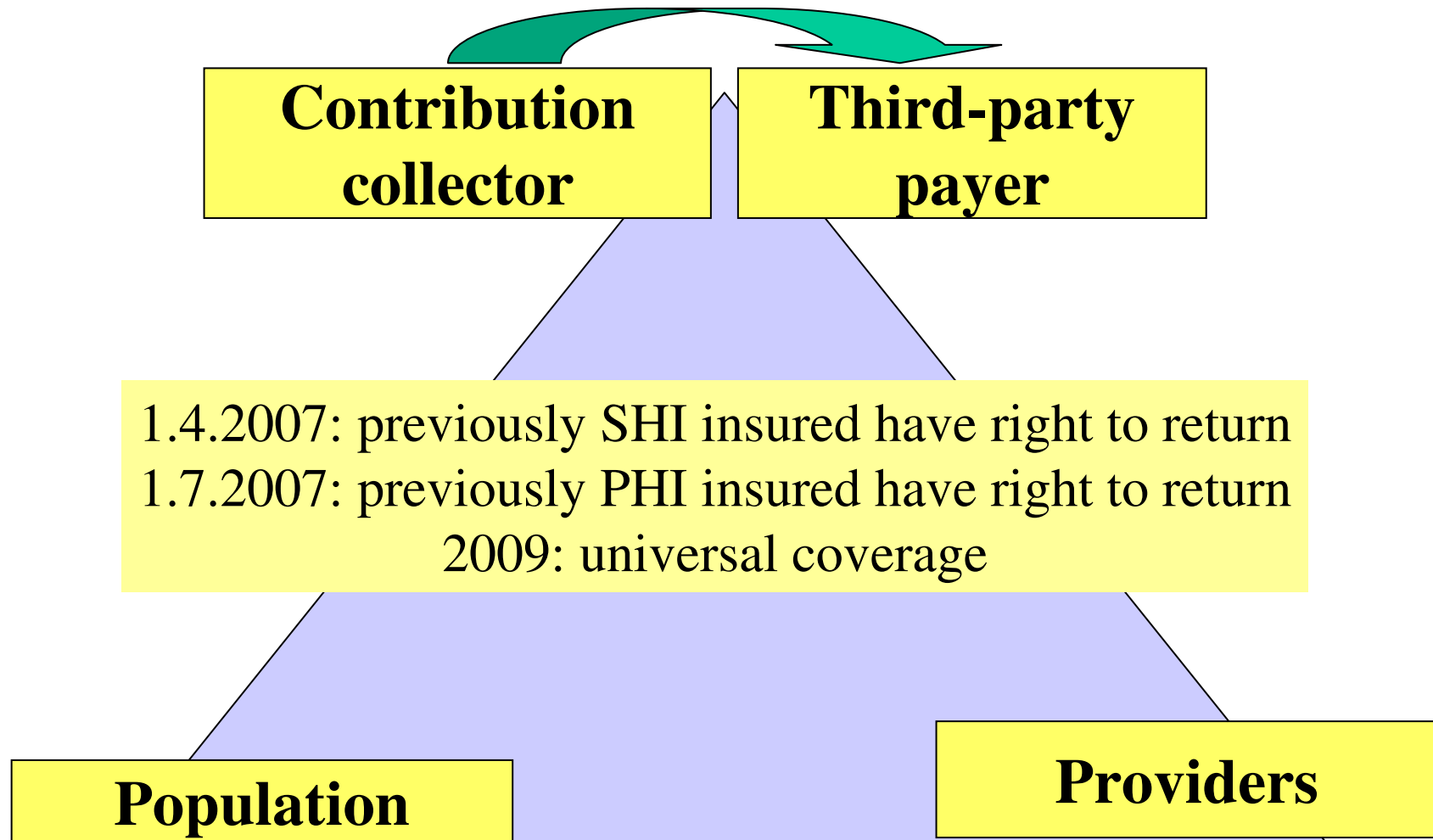
Providers

Universal coverage?
„Bürgerversicherung“

Quality assurance:
mandatory quality management,
annual reports, minimum volumes

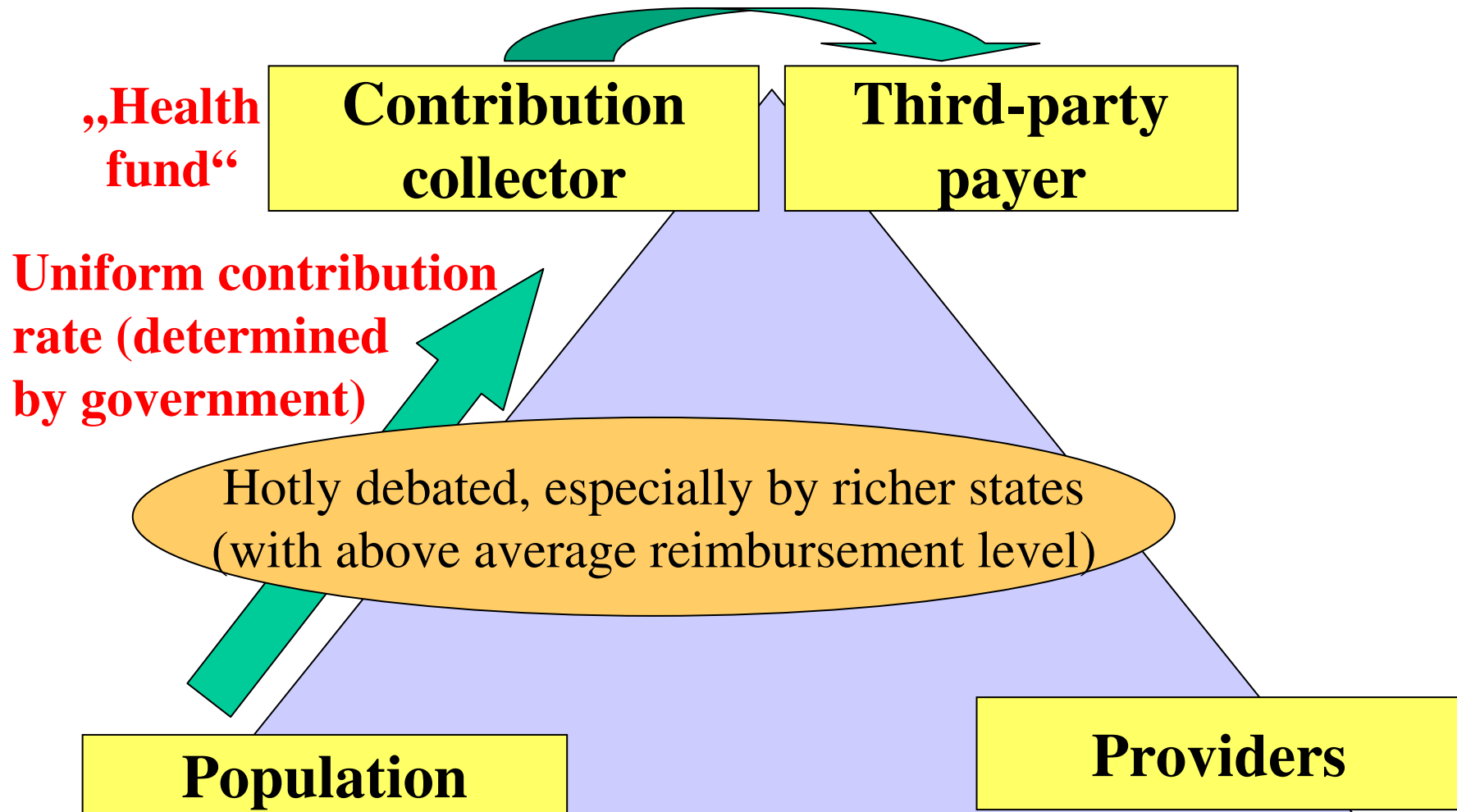
The status before the 2003 election ...

What has or will be changed by the Competition Strengthening Act (in force since April 2007)?



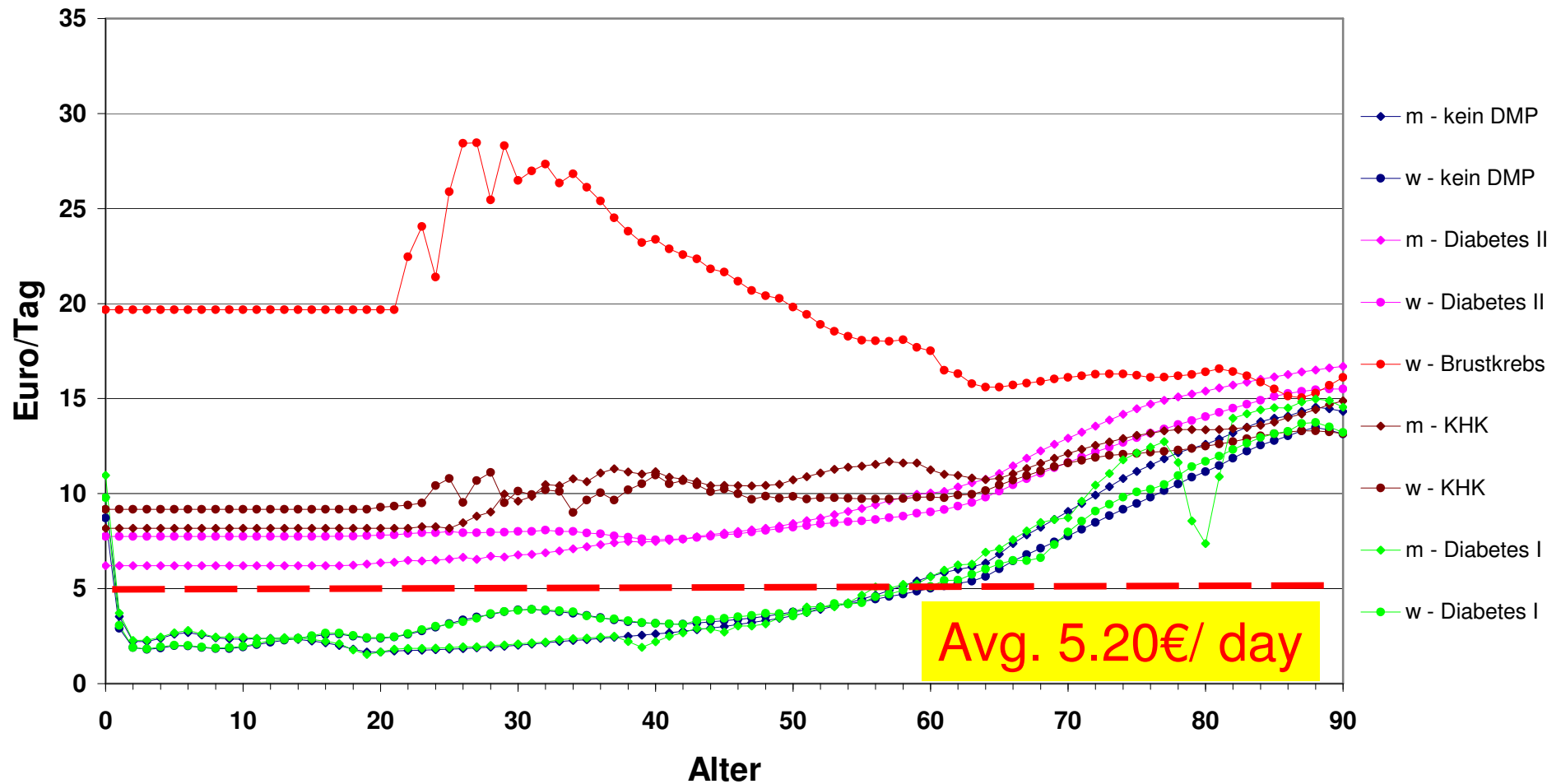
PHI remains but: universal coverage + obligation to contract (for a capped premium)

**Redesigning the risk-adjusted allocation
formula to include supplements for 50 to 80 diseases**

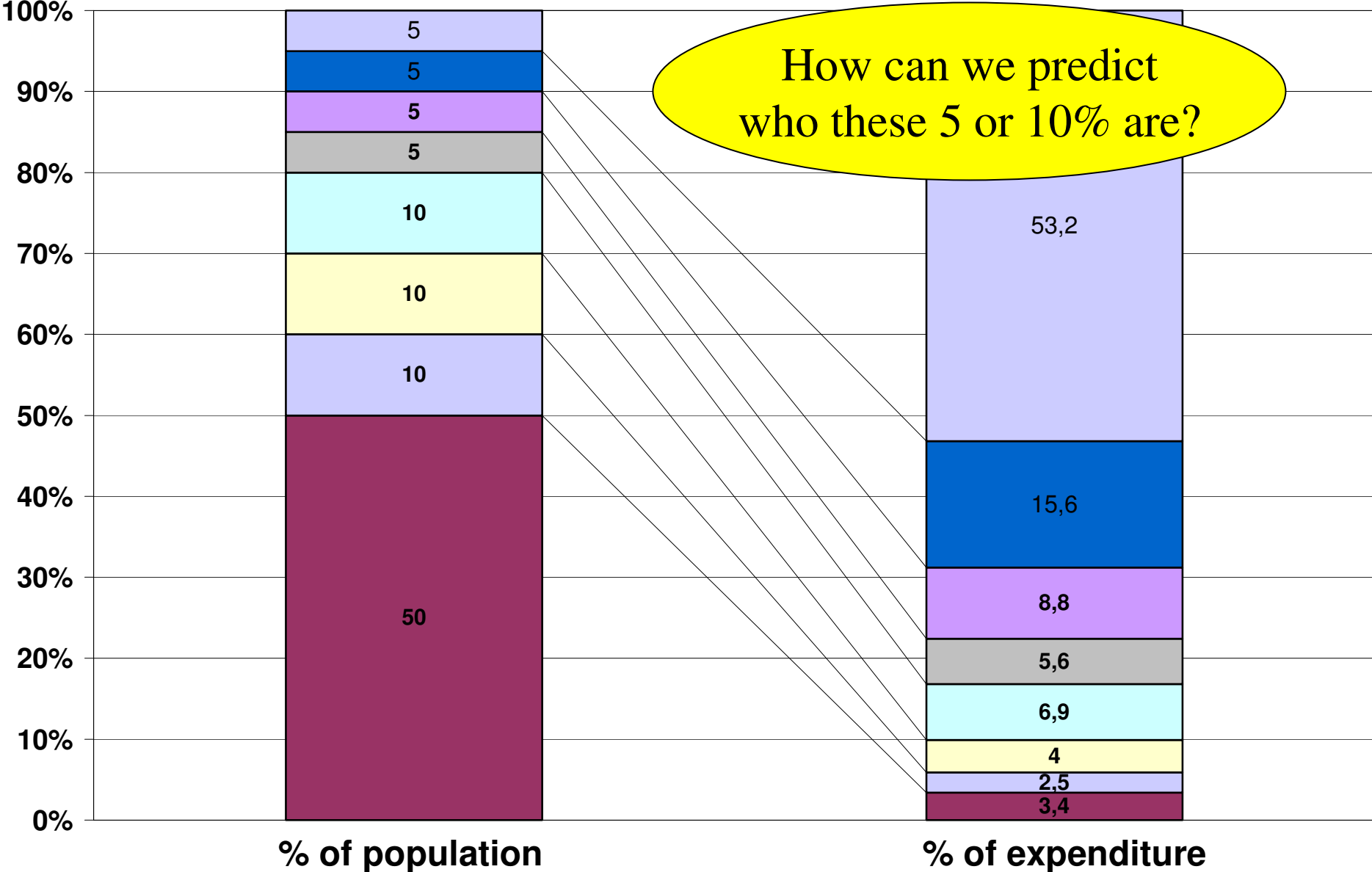


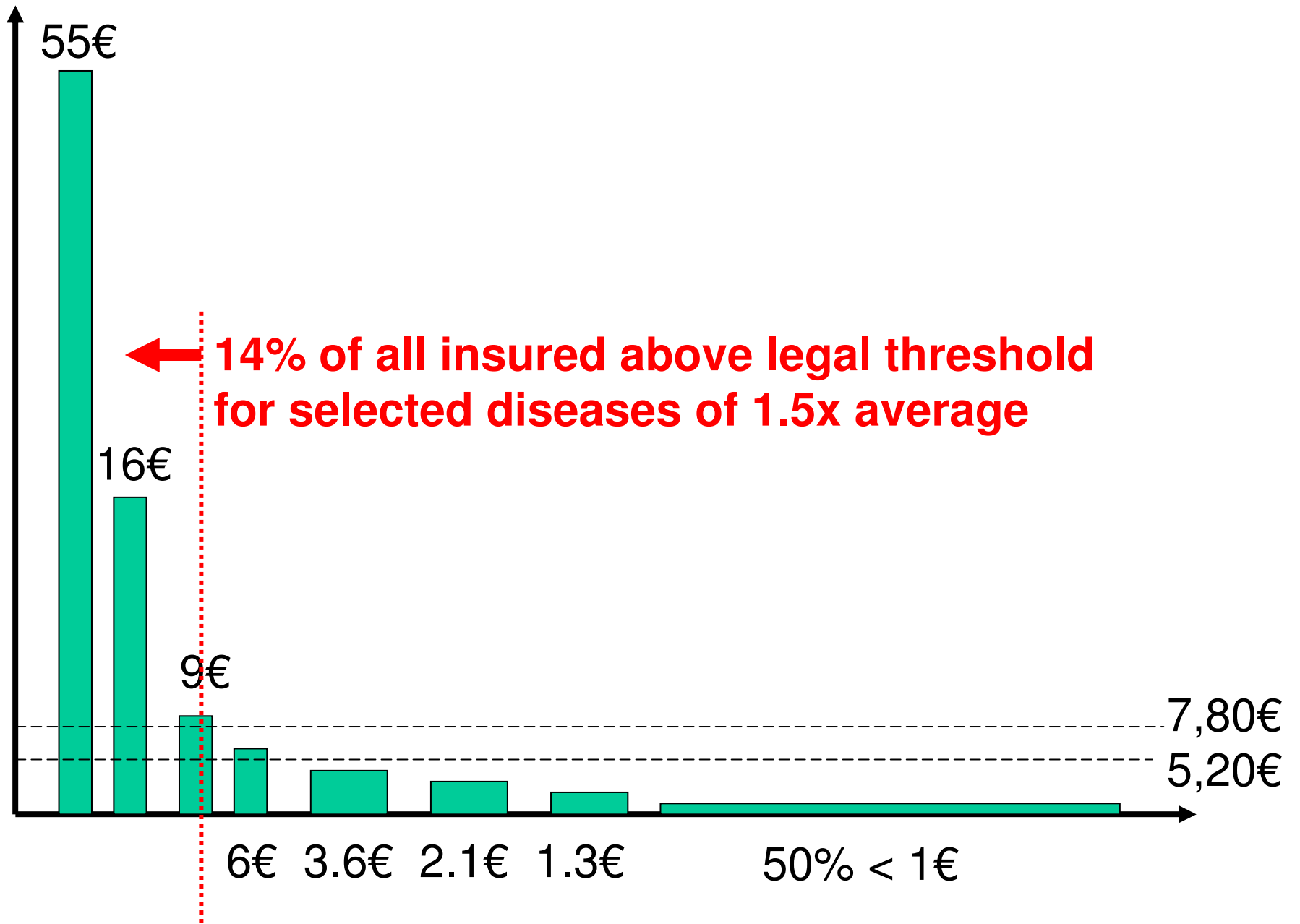
PHI remains but: universal coverage + obligation to contract (for a capped premium)

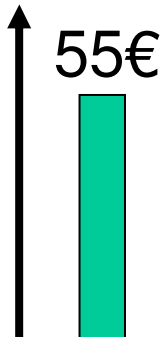
„Standardised“ (= avg.) expenditure used for the Risk Structure Compensation mechanism for DMP participants and other insured (2006)



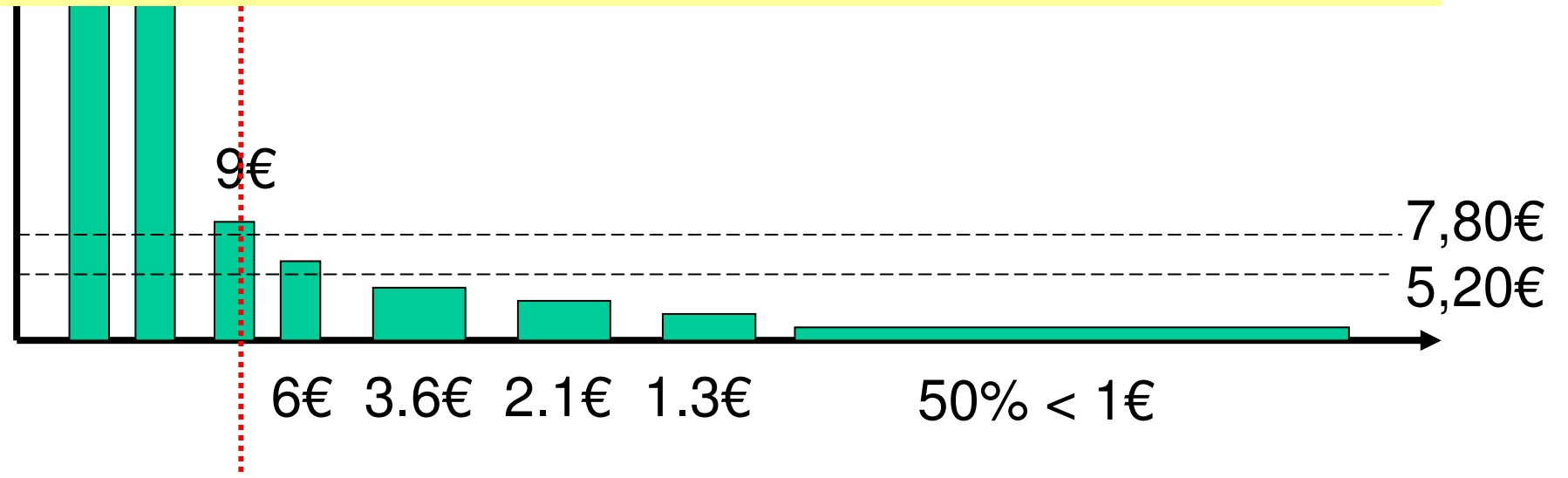
The well-known 20/80 distribution – actually the 5/50 or 10/70 problem



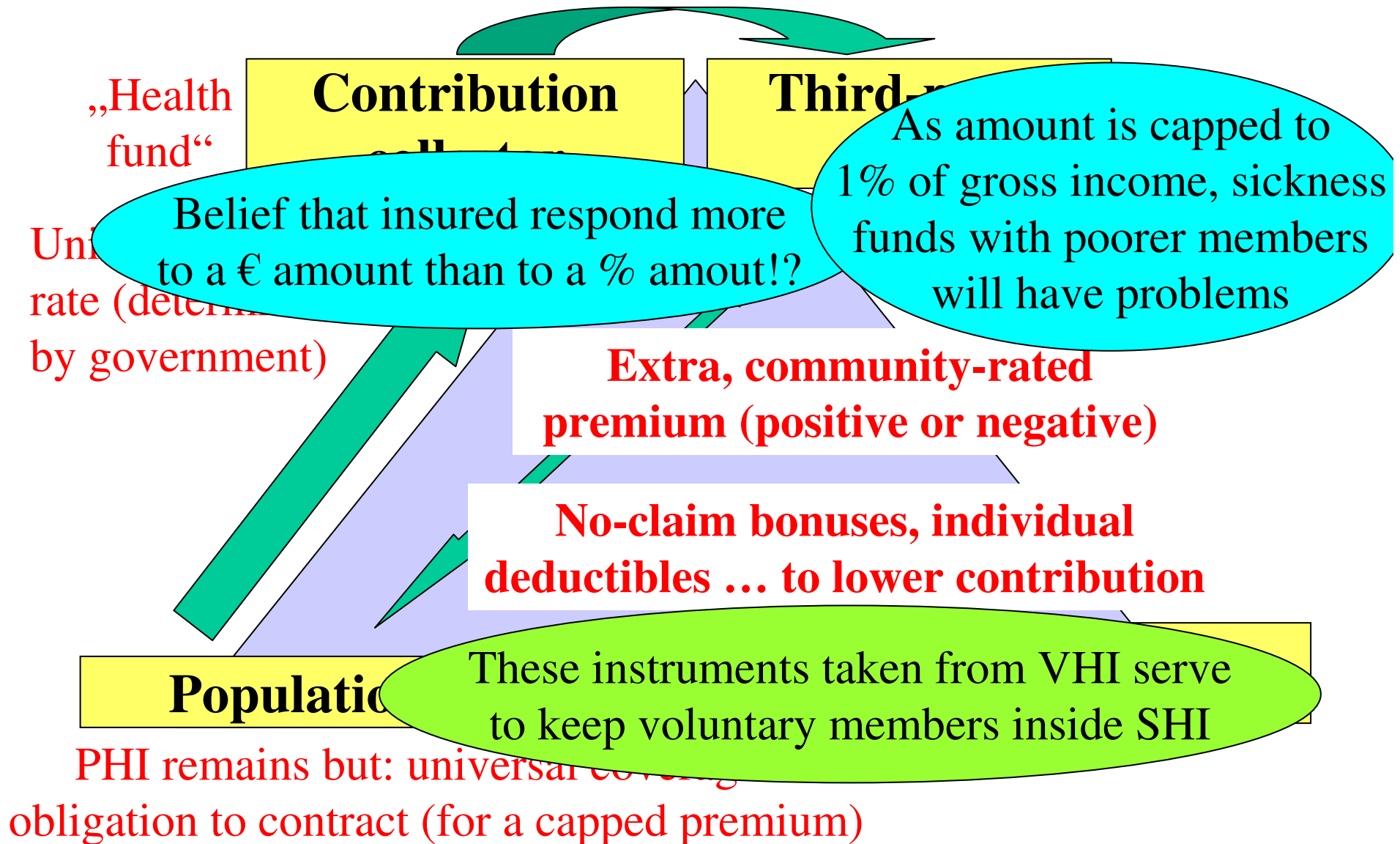




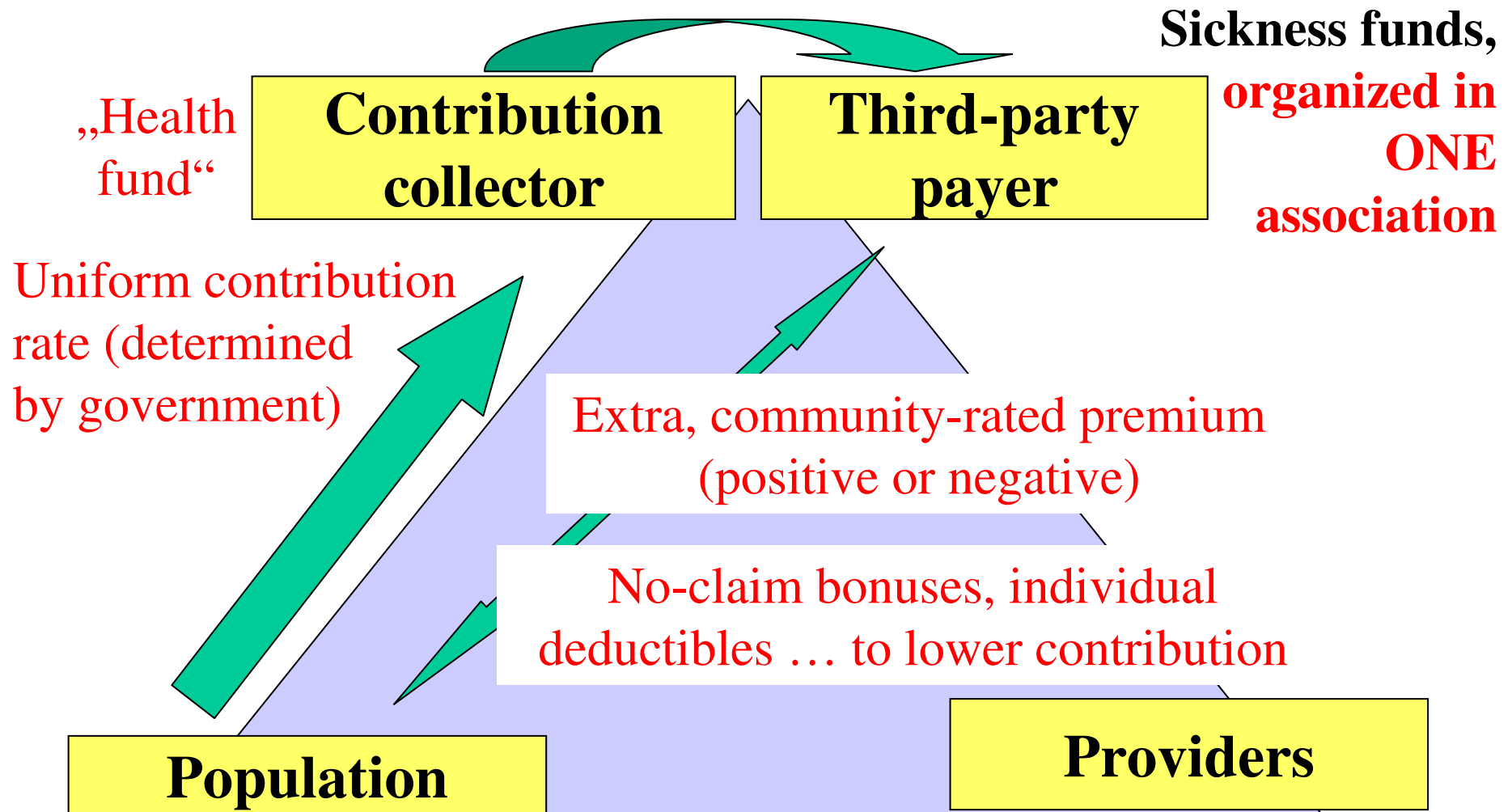
Current conflict between resigned Expert Council and Ministry, supported mainly by certain large sickness funds, about selection of diseases, especially role of prevalence:
 “expensive” = expenditure/ person x prevalence?
 -> should “hypertension” be in? uncomplicated diabetes? ...



Redesigning the risk-adjusted allocation
formula to include supplements for 50 to 80 diseases



Redesigning the risk-adjusted allocation
formula to include supplements for 50 to 80 diseases

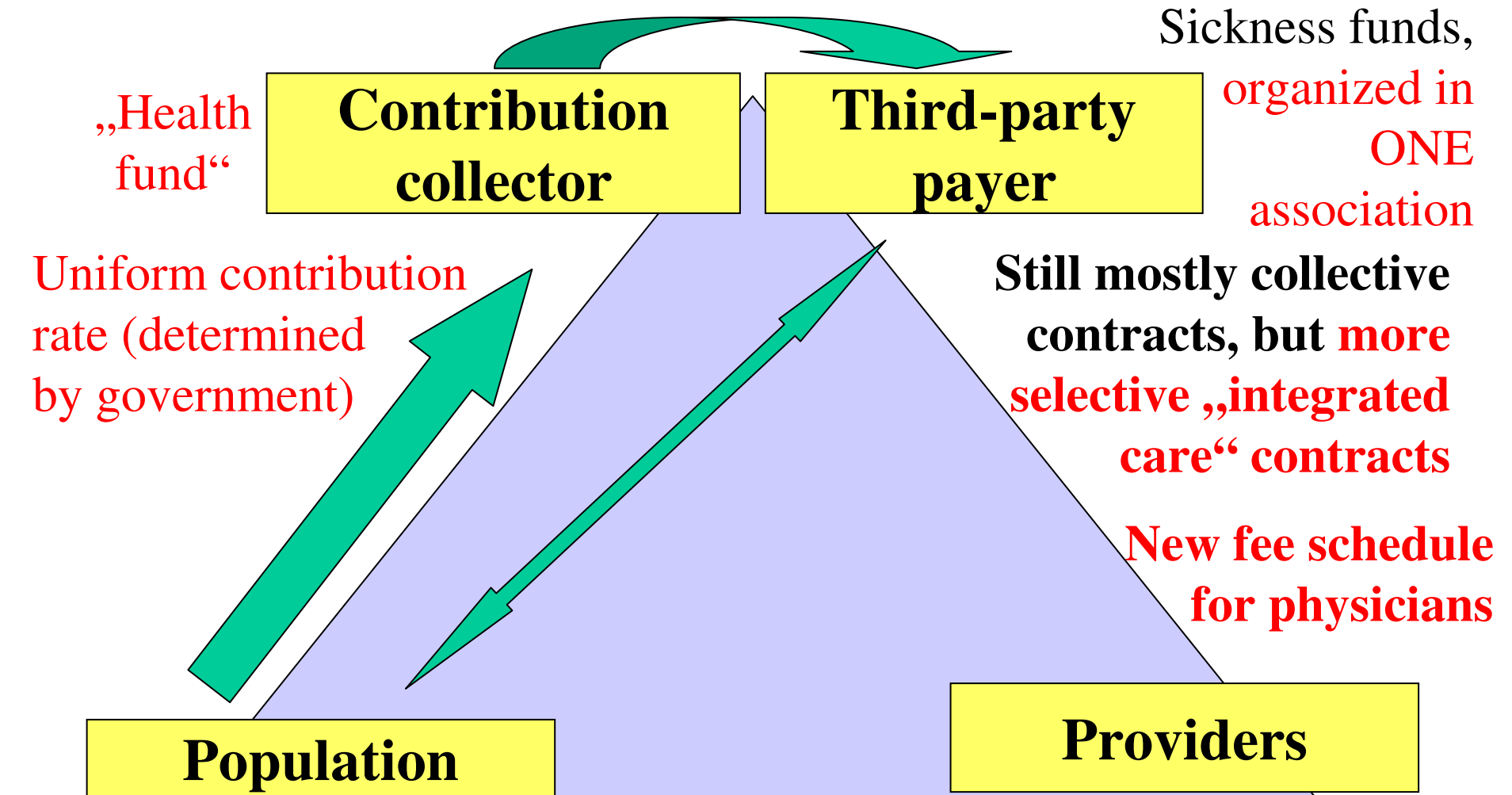


PHI remains but: universal coverage +
obligation to contract (for a capped premium)

Sickness fund reorganisation

- One association (under public law)
- Previous associations dissolved (may continue on voluntary basis under private law)
- Mergers between sickness funds belonging to different associations possible (and happening)
- Sickness funds may go bankrupt


Redesigning the risk-adjusted allocation
formula to include supplements for 50 to 80 diseases



PHI remains but: universal coverage +
obligation to contract (for a capped premium)

Selective contracting for services

Allowed within

- model projects
 - „integrated care“ contracts (since 2000/04)
 - „GP contracts“ (insured choose GP as gate-keeper; may be done without KV since 2007)
-  first contract without KV in Baden-Wuerttemberg (*details published today*)

How to separate capitation payments to KV?

Pharmaceutical policies I

Traditional, interventionist approaches

- National SHI-wide reference prices
- Hard „budgets“ (actually prescription caps) for physicians' associations and softer targets for individual practices
- Substitution, parallel imports, mandatory rebates for manufacturers
- To stimulate price-setting well below RP, patients are exempted from co-payments if price is at least 30% below RP (currently ca. 12,000 drugs)

Pharmaceutical policies II

Traditional, interventionist approaches

- National SHI-wide reference prices
- Hard „budgets“ (actually prescription caps) for physicians' associations and softer targets for individual practices
- Substitution, parallel imports, mandatory rebates for manufacturers
- To stimulate price-setting well below RP, patients are exempted from co-payments if price is at least 30% below RP (currently ca. 12,000 drugs)

New approach since 2007

- Contracts/ public procurement through sickness funds directly with manufacturers
- Winning manufacturer gets monopoly for that substance, i.e. no choice for patient, prescribing physician or pharmacist
- -> initially ignored by large manufacturers -> turn-over by small Indian/ Israeli ... manufactures increased drastically

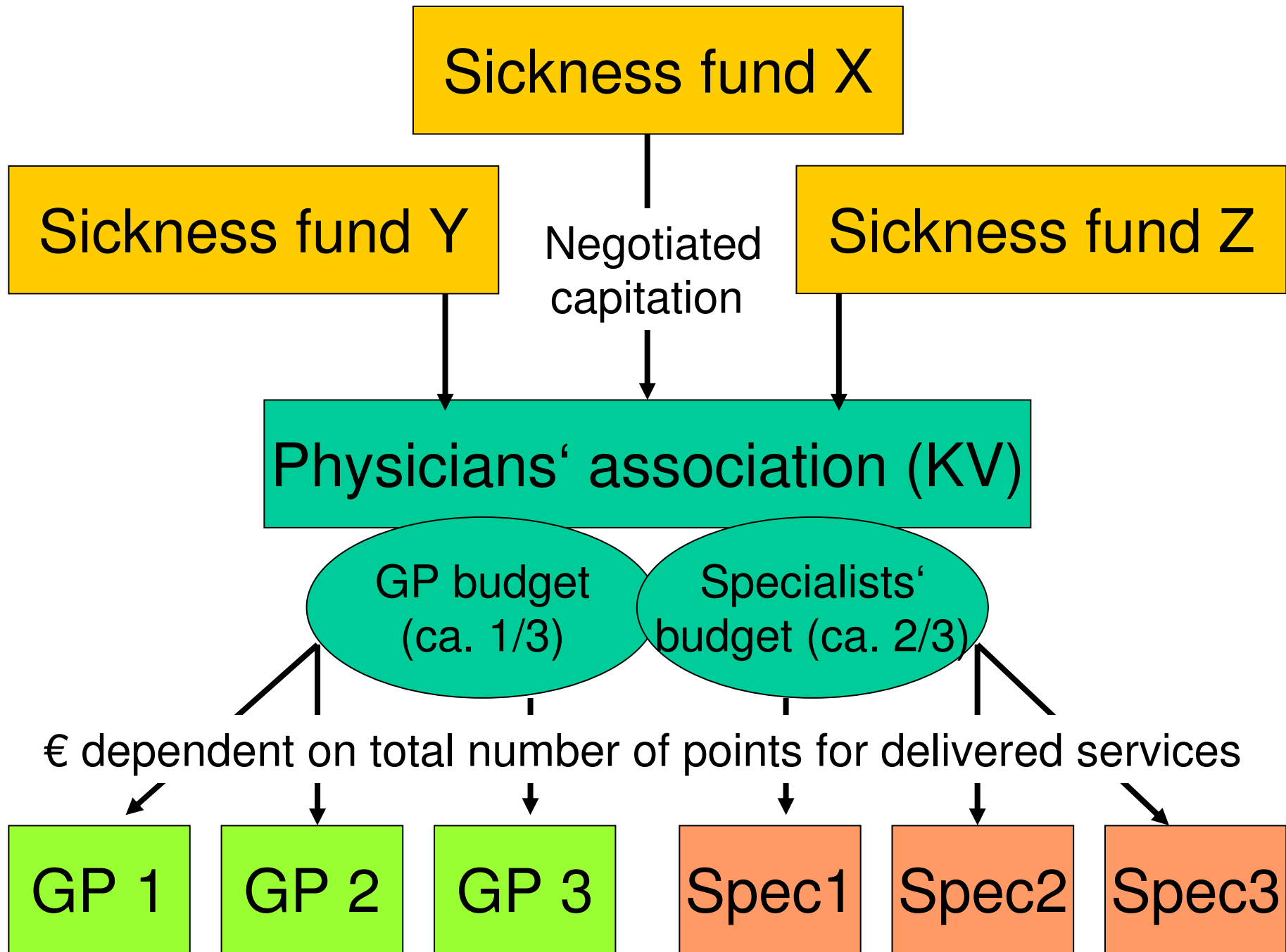
Current regulatory framework inconclusive (e.g. physicians can hardly be held liable for prescription expenditure as prices under procurement are not known or to be influenced)

Medical aids (medical products on prescription)

- Politicians have discovered medical aids as field for regulation relatively recently
- -> national reference prices (= max. reimbursement price for sickness funds) per product group since 2005
- -> procurement of medical aids through sickness funds since 2007: *contracts with suppliers (not manufacturers!) who get regional monopoly*

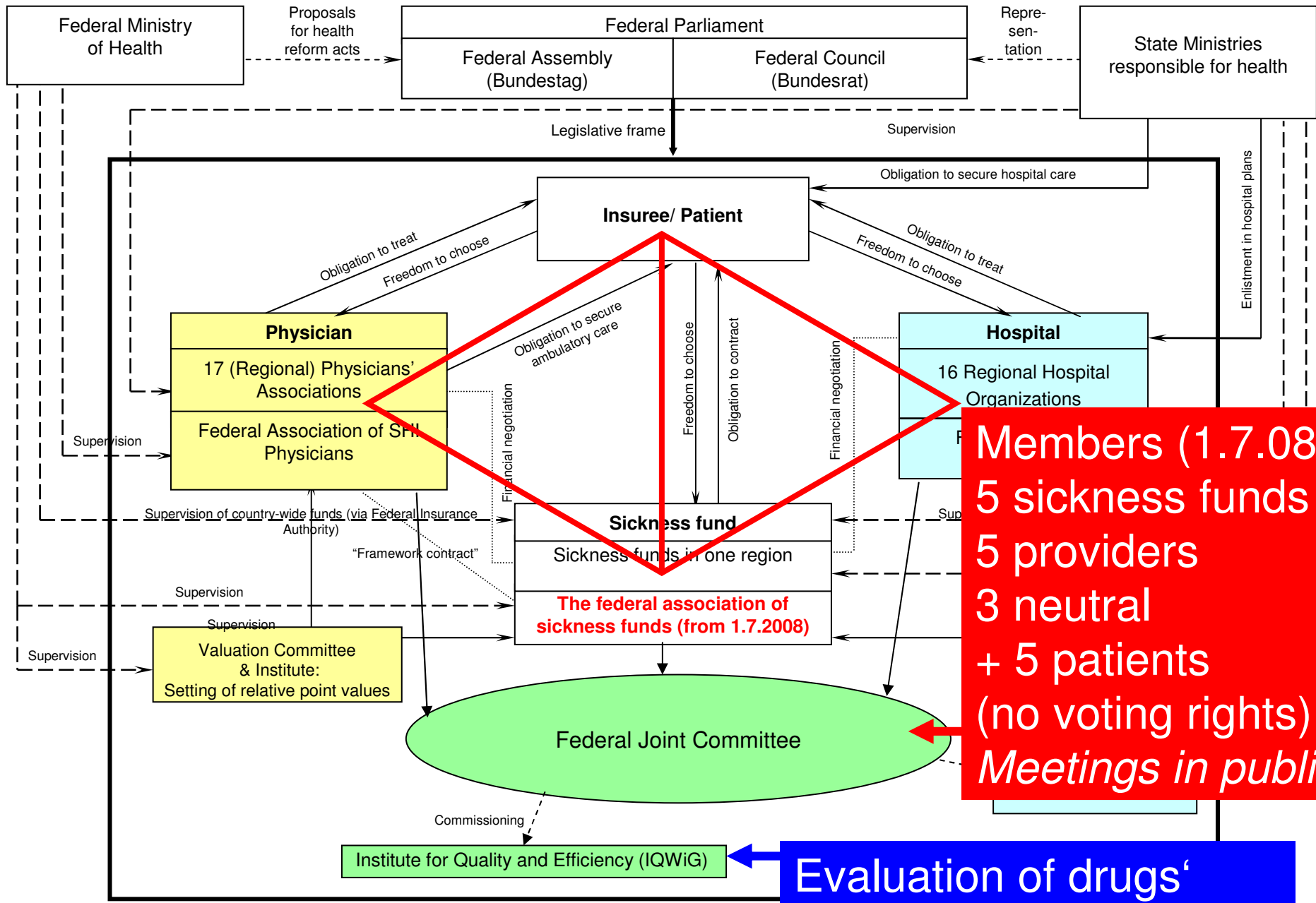
Fee schedule “Uniform value scale” *EBM 2000 plus* (since April 2005)

- Based on time units
- Negotiated value of physicians’ work:
0.77 €/ minute (ca. 95,000 €/ year)
- Multiplied by estimated average amount to provide service
- + monetary value of “technical” component (but devices for individual patients are paid separately through lump sum)
- Sum is divided by 0.051 € and expressed in points
- Actual reimbursement/ point depends on capitations paid and total number of points, usually around 0.035 €



Ambulatory physicians' fee schedule: changes from 2008/09

- Calculated income of physicians increased from 95,000 € to 105,000 €
- Number of points to be increased on average by 10% in 2008 (but with great variations among specialties, favouring GPs)
- More services will be included into “quarterly case fees” (especially, but not only for GPs)
- Points will be changed to € values in 2009
- Capitation from sickness funds to physicians' associations will be morbidity-adjusted

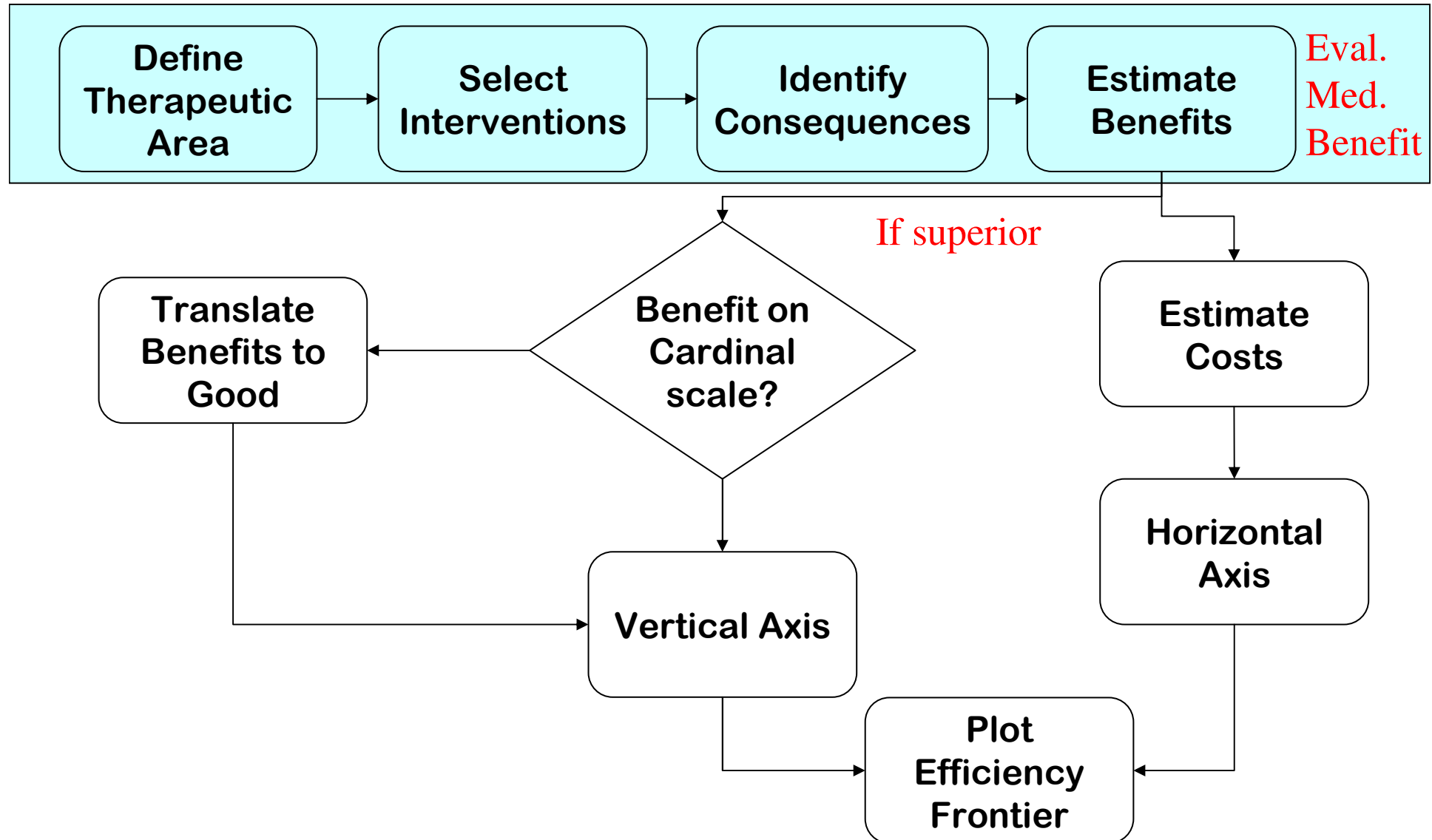


Members (1.7.08):
 5 sickness funds
 5 providers
 3 neutral
 + 5 patients
 (no voting rights)
Meetings in public

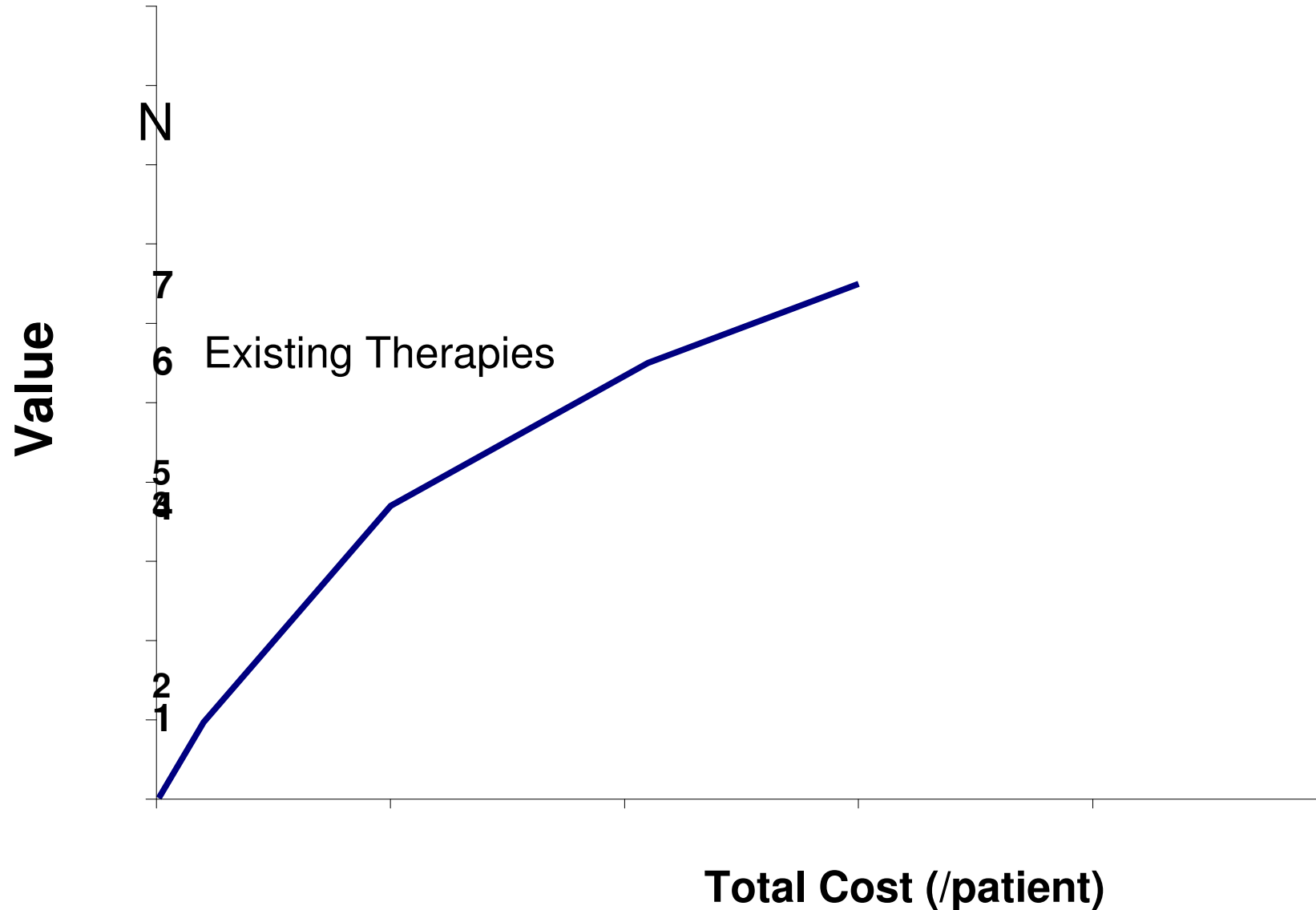
Evaluation of drugs'
 medical cost-benefit etc.

Statute

Pharmaceuticals may be subject to economic evaluation by IQWiG: proposed method

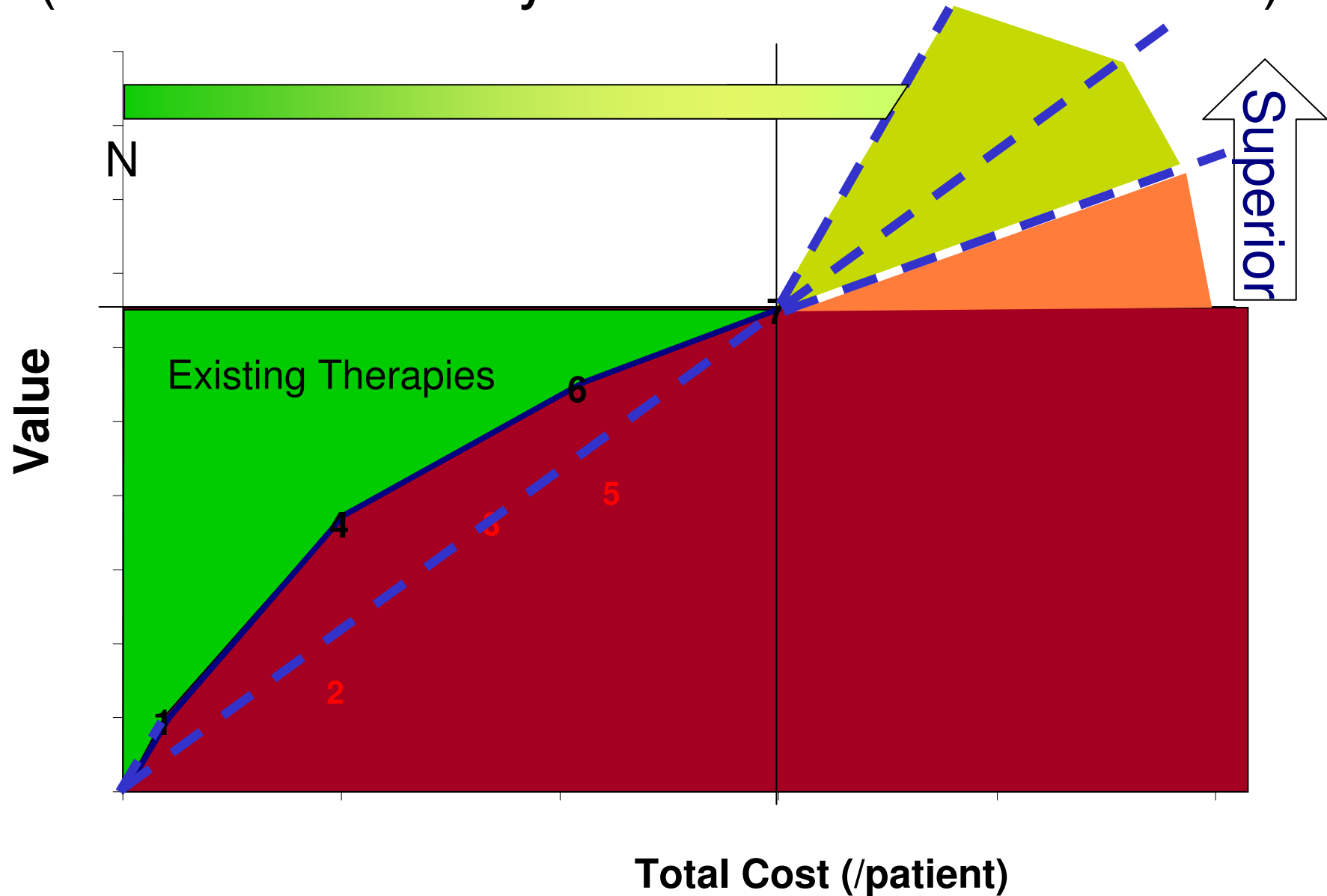


Constructing the frontier (in one therapeutic area)



Decision zones

(decision taken by Federal Joint Committee)



Conclusions

- Competition Strengthening Act has more components than initially realised
- Probably largest structural impact upon system of any reform
- In many respects, Germany has learnt from other countries
- But: actual implementation will again provide examples for other countries