

Incentives of DRG-based hospital payment systems

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Hospital payment: Advantages and disadvantages of different payment mechanisms

Payment mechanism	Patient needs (risk selection)	Activity		Expenditure control	Technical efficiency	Transparency	Quality	Administrative simplicity
		Number of cases	Number of services/cases					
Fee-for-service	+	+	+	-	0	0	0	-

Risk of overtreatment

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Global budget								

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							Risk of overtreatment	
Global budget	-	-	-	+	0	-	0	+
							Risk of undertreatment	

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DRG based case payment								
Global budget	-	-	-	+	0	-	0	+

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Fee-for-service	+	+	+	-	0	0	0	-
DRG-based case payment	0	+	-	0	+	+	0	-
Global budget	-	-	-	+	0	-	0	+

Hospital payment: Advantages and disadvantages of different payment mechanisms

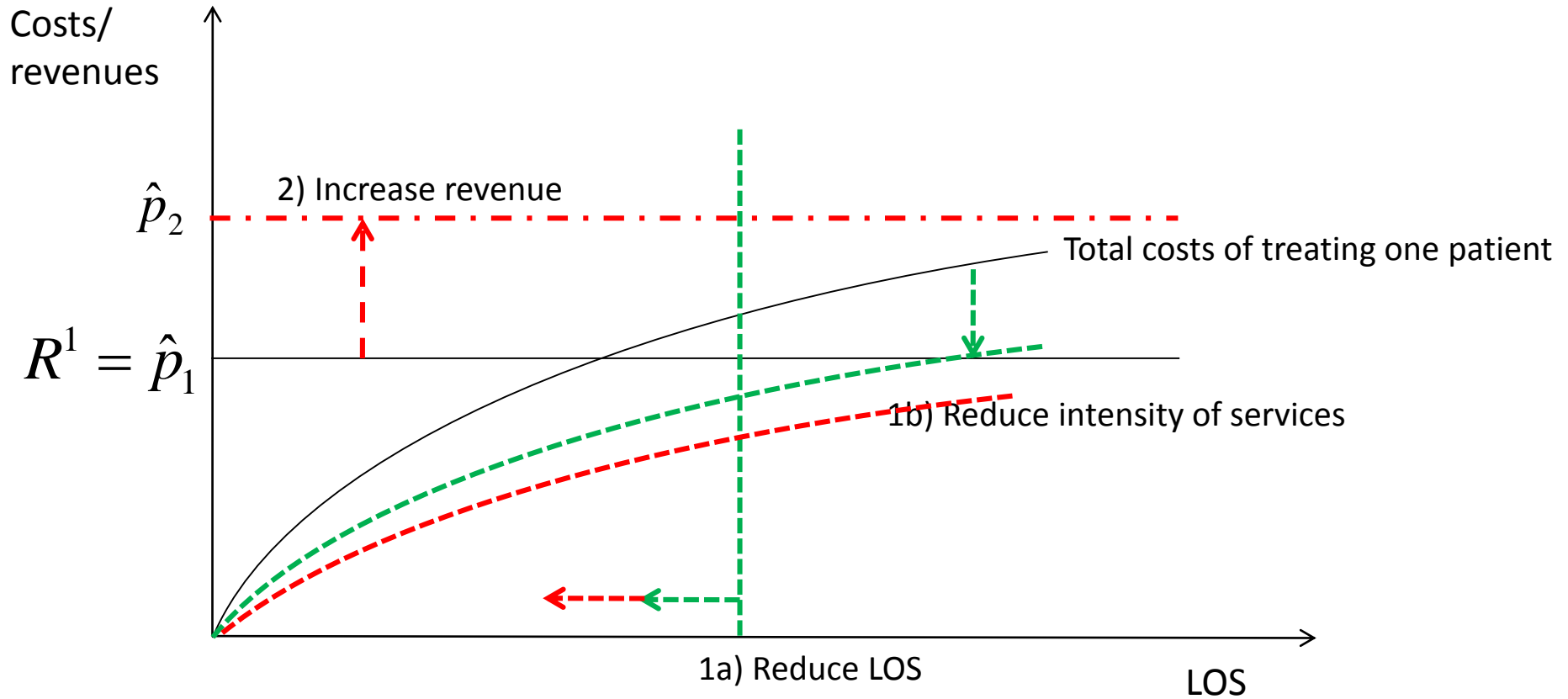
Two observations stand out:

1) all payment mechanisms provide conflicting incentives for “activity” and “expenditure control”, with DRGs best for efficiency;

2) none provide incentives for producing high quality outcomes

Payment mechanism	Efficiency	Administrative simplicity
Fee-for-service	-	-
DRG-based case payment	-	-
Global budget	-	+

Incentives under DRG-based hospital payment



Intended and unintended consequences

Incentives of DRG-based hospital payment	Strategies of hospitals
1. Reduce costs per patient	a) Reduce length of stay <ul style="list-style-type: none">optimize internal care pathwaysinappropriate early discharge ('bloody discharge')
	b) Reduce intensity of provided services <ul style="list-style-type: none">avoid delivering unnecessary serviceswithhold necessary services ('skimping/undertreatment')
	c) Select patients <ul style="list-style-type: none">specialize in treating patients for which the hospital has a competitive advantageselect low-cost patients within DRGs ('cream-skimming')
2. Increase revenue per patient	a) Change coding practice <ul style="list-style-type: none">improve coding of diagnoses and proceduresfraudulent reclassification of patients, e.g. by adding inexistent secondary diagnoses ('up-coding')
	b) Change practice patterns <ul style="list-style-type: none">provide services that lead to reclassification of patients into higher paying DRGs ('gaming/overtreatment')
3. Increase number of patients	a) Change admission rules <ul style="list-style-type: none">reduce waiting listadmit patients for unnecessary services ('supplier-induced demand')
	b) Improve reputation of hospital <ul style="list-style-type: none">improve quality of servicesfocus efforts exclusively on measurable areas

Positive and negative consequences are closely related

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→ “dumping” (avoidance), “creaming” (selection) and “skimping” (undertreatment)
 → up/wrong-coding, gaming

Payment mechanism	Patient needs (risk selection)	Activity		Expenditure control	Technical efficiency	Transparency	Quality	Administrative simplicity
		Number of cases	Number of services/cases					
Fee-for-service	+	+	+	-	USA 1980s			-
DRG based case payment	0	+	-	0	+	+	0	-
Global budget	-	-	-	+	European countries 1990s/2000s			+

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Fee-for-service	+	+	+	-				-
DRG based case payment	0	+	-	0	+	+	0	-
Global budget	-	-	-	+				+

USA 1980s

European countries 1990s/2000s

“prospective”

“activity-based”

Hospital activity and length-of-stay after introduction of DRG-based payment in the US



Country	Study	Activity	ALoS
US, 1983	US Congress - Office of Technology Assessment, 1985	▼	▼
	Guterman et al., 1988	▼	▼
	Davis and Rhodes, 1988	▼	▼
	Kahn et al., 1990		▼
	Manton et al., 1993	▼	▼
	Muller, 1993	▼	▼
	Rosenberg and Browne, 2001	▼	▼

Cf. Table 7.4 in Busse et al. 2011

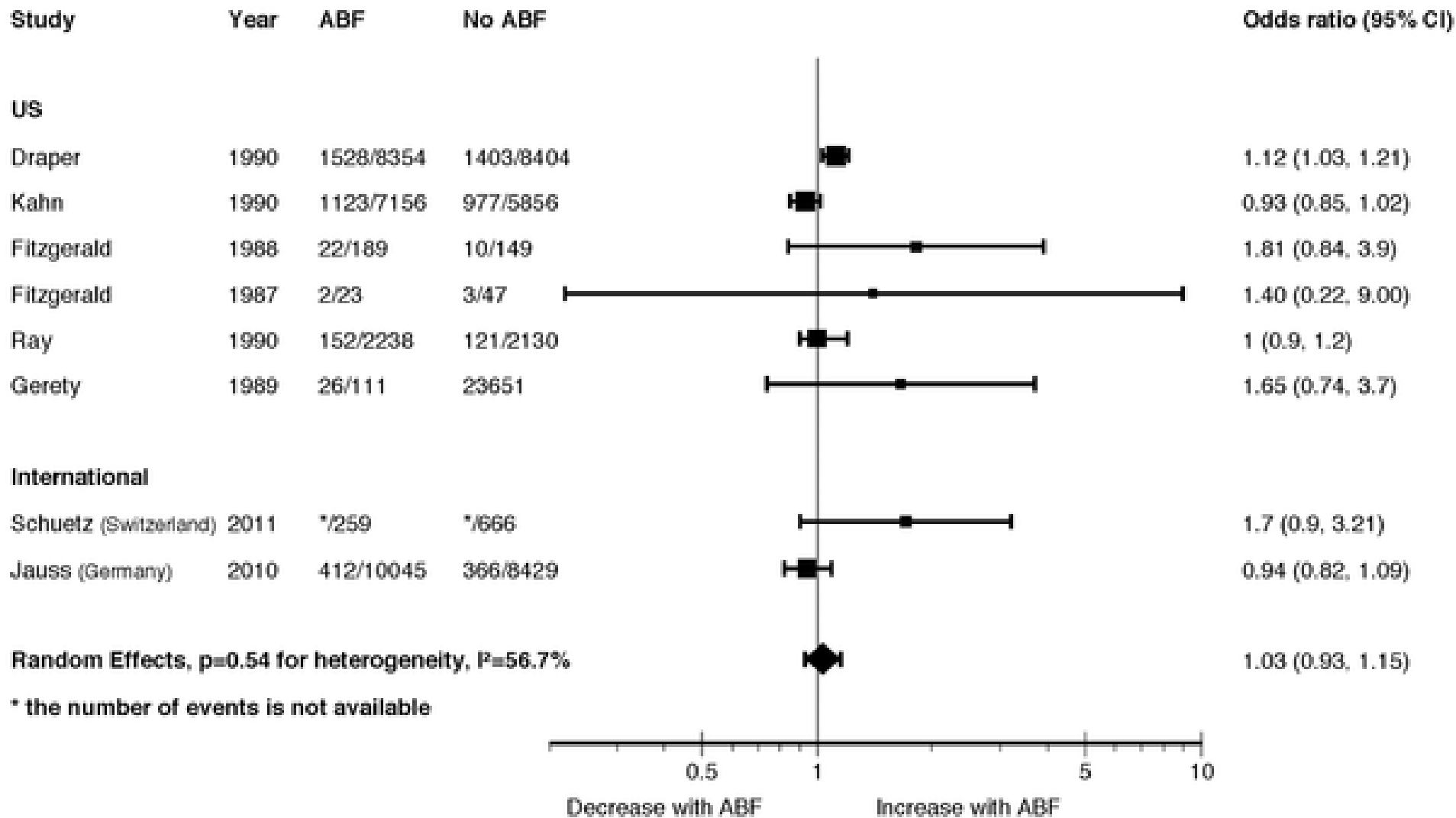
Empirical evidence (II)

Country	Study	Activity	ALoS
Sweden, early 1990s	Anell, 2005	▲	▼
	Kastberg and Siverbo, 2007	▲	▼
Italy, 1995	Louis et al., 1999	▼	▼
	Ettelt et al., 2006	▲	
Spain, 1996	Ellis/ Vidal-Fernández, 2007	▲	
Norway, 1997	Biørn et al., 2003	▲	
	Kjerstad, 2003	▲	
	Hagen et al., 2006	▲	
	Magnussen et al., 2007	▲	
Austria, 1997	Theurl and Winner, 2007		▼
Denmark, 2002	Street et al., 2007	▲	
Germany, 2003	Böcking et al., 2005	▲	▼
	Schreyögg et al., 2005		▼
	Hensen et al., 2008	▲	▼
England, 2003/4	Farrar et al., 2007	▲	▼
	Audit Commission, 2008	▲	▼
	Farrar et al., 2009	▲	▼
France, 2004/5	Or, 2009	▲	



*Cf. Table 7.4
in Busse
et al. 2011*

Acute Care Mortality Forest Plot



Palmer et al. (2014): Activity-Based Funding of Hospitals PLoS ONE 9(10): e109975. doi:10.1371/journal.pone.0109975

- DRG-based hospital payment systems can have intended and unintended consequences
- Achieving intended and avoiding unintended consequences depends on the strength of the incentives
- Monitoring unintended consequences is important
- In general, most studies find that effects are less strong than proponents may hope or opponents may fear

Thank you very much for
your time and attention!

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